Company Tracking #: CA07729AI00007

State: California Filing Company: American Bankers Insurance Company of Florida

TOI/Sub-TOI: 09.0 Inland Marine/09.0006 Other Personal Inland Marine

**Product Name:** Corporate Compliance Filing

Project Name/Number: Corporate Compliance Filing/CA07729AI00007

#### Filing at a Glance

Company: American Bankers Insurance Company of Florida

Product Name: Corporate Compliance Filing

State: California

TOI: 09.0 Inland Marine

Sub-TOI: 09.0006 Other Personal Inland Marine

Filing Type: Rate

Date Submitted: 04/28/2015

SERFF Tr Num: ASPX-G130053498
SERFF Status: Pending State Action

State Tr Num: 15-4230 State Status: Accepted

Co Tr Num: CA07729AI00007

Effective Date 09/01/2015

Requested (New):

Effective Date 09/01/2015

Requested (Renewal):

Author(s): SPI AssurantPC

Reviewer(s): Mike Edwards (primary)

Disposition Date:
Disposition Status:
Effective Date (New):
Effective Date (Renewal):

Company Tracking #: CA07729AI00007

State: California Filing Company: American Bankers Insurance Company of Florida

TOI/Sub-TOI: 09.0 Inland Marine/09.0006 Other Personal Inland Marine

**Product Name:** Corporate Compliance Filing

Project Name/Number: Corporate Compliance Filing/CA07729AI00007

#### **General Information**

Project Name: Corporate Compliance Filing

Status of Filing in Domicile:

Project Number: CA07729AI00007

Domicile Status Comments:

Reference Organization: Reference Number:
Reference Title: Advisory Org. Circular:

Filing Status Changed: 05/12/2015
State Status Changed: 05/12/2015

State Status Changed: 05/12/2015 Deemer Date: 07/14/2015
Created By: SPI AssurantPC Submitted By: SPI AssurantPC

Corresponding Filing Tracking Number:

Filing Description:

**Commissioner Dave Jones** 

California Department of Insurance

Rate Regulation Branch

San Francisco, CA 94105

Intake Unit - Rate Filing Bureau 45 Fremont St., 23rd Floor

RE:AMERICAN BANKERS INSURANCE COMPANY OF FLORIDA

NAIC # 019-10111 / FEIN #59-0593886 LOB: Credit Involuntary Unemployment.

Company Filing Number: CCF CA07729AI00007

Chargegard 60 Unemployment (Class E)

RATE FILING (for approval)

RT0078-0415: Credit Involuntary Unemployment Rates, replaces \$0.40 per \$100 of Outstanding balance per month rate.

Related Filing Documents

**Prior Approval Rate Application** 

**Dear Commissioner Jones:** 

The above referenced Credit Involuntary Unemployment Rate exhibit is being submitted for your review and approval. We are taking this action pursuant to communications received from Deputy Commissioner Joel Laucher and Senior Rate Analyst Ms. Betty Tackett, regarding the overall loss ratios for the period 2011 through 2013; for this line of business.

Please note that we have excluded reporting on the following program, as this program is not in use: 30 Day Retro Monthly Level Premium Capped (Single and Joint),

Due to the lead time required by our clients for implementation and testing, we respectfully request an implementation date on or before the first of the month following 90 days from the date your approval notification is received.

Company Tracking #: CA07729AI00007

State: California Filing Company: American Bankers Insurance Company of Florida

TOI/Sub-TOI: 09.0 Inland Marine/09.0006 Other Personal Inland Marine

**Product Name:** Corporate Compliance Filing

Project Name/Number: Corporate Compliance Filing/CA07729AI00007

Thank you for your time and attention to this submission. If there are any questions or concerns, please contact me at 800-452-2244 ext 33148 or via email at Peter.Otto @assurant.com. My fax number is 305-256-7108. For proper routing of your response, please include our company filing number on all correspondence.

Sincerely,

Peter Otto
Contract Compliance Analyst
State Filings Department
American Bankers Insurance Company of Florida

CC: Credit Unemployment Only\ CA AI

CCF CA07729AI00007

#### **Company and Contact**

#### **Filing Contact Information**

Peter Otto, Contract Compliance Analyst Peter.Otto@assurant.com

11222 Quail Roost Drive 305-253-2244 [Phone] 33148 [Ext]

Miami, FL 33157 305-252-6987 [FAX]

**Filing Company Information** 

American Bankers Insurance CoCode: 10111 State of Domicile: Florida

Company of Florida Group Code: 19 Company Type: 11222 Quail Roost Dr Group Name: Assurant, Inc. Group State ID Number:

Miami, FL 33157 FEIN Number: 59-0593886

(305) 253-2244 ext. [Phone]

#### **Filing Fees**

Fee Required? No Retaliatory? No

Fee Explanation:

## **State Specific**

Variance Requested? (Yes/No): no

 SERFF Tracking #:
 ASPX-G130053498
 State Tracking #:
 15-4230
 Company Tracking #:
 CA07729A100007

State: California Filing Company: American Bankers Insurance Company of Florida

TOI/Sub-TOI: 09.0 Inland Marine/09.0006 Other Personal Inland Marine

Product Name: Corporate Compliance Filing

Project Name/Number: Corporate Compliance Filing/CA07729AI00007

# **Correspondence Summary**

#### **Objection Letters and Response Letters**

Objection Letters Response Letters

Status	Created By	Created On	Date Submitted	Responded By	Created On	Date Submitted
Pending company	Martha Zamudio	05/07/2015	05/07/2015	SPI AssurantPC	05/12/2015	05/12/2015
responsé						

**Filing Notes** 

Subject	Note Type	Created By	Created On	Date Submitted
Objection Response Deadline	Note To Reviewer	SPI AssurantPC	05/08/2015	05/08/2015

SERFF Tracking #: ASPX-G130053498 State Tracking #: 15-4230 Company Tracking #: CA07729A100007

State: California Filing Company: American Bankers Insurance Company of Florida

TOI/Sub-TOI: 09.0 Inland Marine/09.0006 Other Personal Inland Marine

Product Name: Corporate Compliance Filing

Project Name/Number: Corporate Compliance Filing/CA07729AI00007

### **Objection Letter**

Objection Letter Status Pending company response

Objection Letter Date 05/07/2015 Submitted Date 05/07/2015 Respond By Date 05/11/2015

Dear Peter Otto,

#### Introduction:

Please provide us with Exhibits 4 through 9 and 11 through 16.

#### Conclusion:

Sincerely,

Martha Zamudio

 SERFF Tracking #:
 ASPX-G130053498
 State Tracking #:
 15-4230
 Company Tracking #:
 CA07729AI00007

State: California Filing Company: American Bankers Insurance Company of Florida

TOI/Sub-TOI: 09.0 Inland Marine/09.0006 Other Personal Inland Marine

**Product Name:** Corporate Compliance Filing

**Project Name/Number:** Corporate Compliance Filing/CA07729AI00007

#### **Response Letter**

Response Letter Status Submitted to State

Response Letter Date 05/12/2015 Submitted Date 05/12/2015

Dear Mike Edwards,

Introduction:

Dear Ms. Zamudio:

Thank you for your review of our filing.

#### Response 1

#### Comments:

Attached please find updated reports containing the information you requested.

#### Changed Items:

Supporting Document Schedule Item Changes				
Satisfied - Item:	Accounting Package 2			
Comments:	Accounting Package 2			
Attachment(s):	R7_ACTPKG_051115_PC_CCF_7729_CIUI_CH5U_ABIC_Chg60(E).PDF R7_ACTPKG_051115_PC_CCF_7729_CIUI_CH5U_ABIC_Chg60(E).XLS			

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

#### Conclusion:

If you should have any questions, please contact me.

Thank you.

Peter Otto

Sincerely,

SPI AssurantPC

Company Tracking #: CA07729AI00007

State: California Filing Company: American Bankers Insurance Company of Florida

TOI/Sub-TOI: 09.0 Inland Marine/09.0006 Other Personal Inland Marine

Product Name: Corporate Compliance Filing

Project Name/Number: Corporate Compliance Filing/CA07729AI00007

#### **Note To Reviewer**

Created By:

SPI AssurantPC on 05/08/2015 08:06 AM

Last Edited By:

SPI AssurantPC

**Submitted On:** 

05/08/2015 08:06 AM

Subject:

Objection Response Deadline

**Comments:** 

Dear Ms. Zamudio:

We are in receipt of your Objection requesting additional information. In order that we have time to gather the required information, can we please change the response due date to 05/15/2015?

Please advise.

Thank you.

Peter Otto

SERFF Tracking #: ASPX-G130053498 State Tracking #: 15-4230 Company Tracking #: CA07729AI00007

State: California Filing Company: American Bankers Insurance Company of Florida

TOI/Sub-TOI: 09.0 Inland Marine/09.0006 Other Personal Inland Marine

**Product Name:** Corporate Compliance Filing

Project Name/Number: Corporate Compliance Filing/CA07729AI00007

#### **Rate Information**

Rate Change Type:

Rate data applies to filing.

Filing Method: Prior Approval

Overall Percentage of Last Rate Revision: %

**Effective Date of Last Rate Revision:** 

Filing Method of Last Filing:

**Company Rate Information** 

Decrease

	Overall %	Overall %	Written Premium	Number of Policy	Written	Maximum %	Minimum %
Company	Indicated	Rate	Change for	<b>Holders Affected</b>	Premium for	Change	Change
Name:	Change:	Impact:	this Program:	for this Program:	this Program:	(where req'd):	(where req'd):
American Bankers Insurance Company of Florida	%	%				%	%

SERFF Tracking #: ASPX-G130053498 State Tracking #: 15-4230 Company Tracking #: CA07729AI00007

State: California Filing Company: American Bankers Insurance Company of Florida

TOI/Sub-TOI: 09.0 Inland Marine/09.0006 Other Personal Inland Marine

Product Name: Corporate Compliance Filing

Project Name/Number: Corporate Compliance Filing/CA07729AI00007

#### Rate/Rule Schedule

Item No.	Schedule Item Status	Exhibit Name	Rule # or Page #	Rate Action	Previous State Filing Number	Attachments
1			RT0078-	Replacement		R7_STRT_RT00780415_PC_ CCF_7729_CIUI_Chg60-E 2014_DOC.PDF

#### RATE FILING MEMORANDUM

# AMERICAN BANKERS INSURANCE COMPANY OF FLORIDA Involuntary Unemployment Insurance (Class E) Rate Filing – 2014

Enclosed is the rate filing for American Bankers Insurance Company of Florida (ABIC) for its Involuntary Unemployment Insurance benefits program. This file is in compliance with Title 10, Chapter 5, and Subchapter 4.8 of the CCR (California Code of Regulations) Section 2670.8 requirements. This filing includes a Prior Approval Rate Application form.

As shown on the Prior Approval Rate Application form, experience for the past 3 years has generated low loss ratios and an analysis of current rates is required to attest its adequacy.

For this filing, we want to ensure that our rates are not excessive. We propose to decrease rates for these programs from current \$0.400 per \$100 of Outstanding Balance per month to \$0.012 per \$100 of Outstanding Balance per month.

 SERFF Tracking #:
 ASPX-G130053498
 State Tracking #:
 15-4230
 Company Tracking #:
 CA07729AI00007

State: California Filing Company: American Bankers Insurance Company of Florida

TOI/Sub-TOI: 09.0 Inland Marine/09.0006 Other Personal Inland Marine

Product Name: Corporate Compliance Filing

Project Name/Number: Corporate Compliance Filing/CA07729AI00007

## **Supporting Document Schedules**

Satisfied - Item:	Prior Approval Rate Application
Comments:	Prior Approval Application
Attachment(s):	R7_ACTPKG_042515_PC_CCF_7729_CIUI_CH6U_Chgd 60 E.PDF R7_ACTPKG_042515_PC_CCF_7729_CIUI_CH6U_Chgd 60 E.XLS
Item Status:	
Status Date:	
Satisfied - Item:	Cover Letter
-	
Comments:	Cover Letter
Attachment(s):	R7_GENFL_042815_PC_CCF_7729_CIUI_ ABIC_Chgd 60 E_DOC.PDF
Item Status:	
Status Date:	
Satisfied - Item:	Accounting Package 2
Comments:	Accounting Package 2
Attachment(s):	R7_ACTPKG_051115_PC_CCF_7729_CIUI_CH5U_ABIC_Chg60(E).PDF R7_ACTPKG_051115_PC_CCF_7729_CIUI_CH5U_ABIC_Chg60(E).XLS
Item Status:	
Status Date:	

 SERFF Tracking #:
 ASPX-G130053498
 State Tracking #:
 15-4230
 Company Tracking #:
 CA07729A100007

State: California Filing Company: American Bankers Insurance Company of Florida

TOI/Sub-TOI: 09.0 Inland Marine/09.0006 Other Personal Inland Marine

**Product Name:** Corporate Compliance Filing

**Project Name/Number:** Corporate Compliance Filing/CA07729AI00007

Attachment R7\_ACTPKG\_042515\_PC\_CCF\_7729\_CIUI\_CH6U\_Chgd 60 E.XLS is not a PDF document and cannot be reproduced here.

Attachment R7\_ACTPKG\_051115\_PC\_CCF\_7729\_CIUI\_CH5U\_ABIC\_Chg60(E).XLS is not a PDF document and cannot be reproduced here.

Completed by: Marcello Marques

Company Name Line of Insurance American Bankers Insurance INLAND MARINE

#### PRIOR APPROVAL RATE APPLICATION

Date: 4/25/2015

DEPARTMENT USE ONLY Your File #: CCF CA07729AI00007 (15 Characters Maximum) ☑ SERFF ☐ CD (plus 1 paper copy) ☐ Paper (1 original plus 1 copy) Filing No.: Does this filing include a variance request? SERFF No.: \_\_ Is this a variance request submitted after the prior approval application to which it applies? Date Filed: If yes, provide the applicable CDI File Number: Compliance Date: Date Public Notified: Does this file contain group data? Note: Complete page 2 if this is a group filing Deemer Date: Is this a specialty filing? No ▼ Intake Analyst: Latest applicable CDI file number in this line, subline and/or program: Bureau & Senior: Group Filing: Yes 🗌 No  $\square$ Company Name American Bankers Insurance Company of Florida X-Reference No.: NAIC Company Code 0019-10111 □ Rate □ New Program □ Rule Group Name NAIC Group Code Form □ Variance % Change Organized under the Laws of the State of Florida Line of Insurance: INLAND MARINE Line Type PERSONAL Subline 0930006 (Other Personal Inland Marine) Program Home Office Assurant Solutions Name and Title of Contact Person Marcello Marques - Manager, Sr Associate Actuary Toll Free Phone No.: 1 800 452-2244 extension 11602 Fax No.: marcello.marques@assurant.com **Email Address** 260 Interstate North Circle - Atlanta - Georgia - ZIP 30339 Mailing Address I declare under penalty of perjury under the laws of the State of California, that the information filed is true, complete, and corre-April 28, 2015 800 452 2244 x 11602 Date of Filing Telephone Number

http://www.insurance.ca.gov/0250-insurers/0800-rate-filings/for the most current

NAIC Company Code

Company Name Line of Insurance American Bankers Insurance INLAND MARINE

#### INSURER GROUP MULTI-COMPANY FILING

For private passenger auto insurance <u>only</u> , does CIC, 1861.16(c) apply? If yes, please complete (Super Group) Exhibit 19.	No 🔻	
List each insurance company in alphabetical order.		
Company Name	_CDI Filing No.	
NAIC Company Code	_	( Department use only )
Company Name	_CDI Filing No.	
NAIC Company Code	_	( Department use only )
Company Name	CDI Filing No.	
NAIC Company Code	_	( Department use only )
Company Name	_CDI Filing No.	
NAIC Company Code	_	( Department use only )
Company Name	CDI Filing No.	
NAIC Company Code	_	( Department use only )
Company Name	_CDI Filing No.	
NAIC Company Code	_	( Department use only )
Company Name	CDI Filing No.	
NAIC Company Code	_	( Department use only )
Company Name	_CDI Filing No.	
NAIC Company Code	_	( Department use only )
Company Name	CDI Filing No.	
NAIC Company Code	_	( Department use only )
Company Name	_CDI Filing No.	
		( Department use only )

STATE OF CALIFORNIA
DEPARTMENT OF INSURANCE (CDI)
Edition Date: 1/15/2015

Company Name: nerican Bankers Insurance Company of Florida Line of Insurance: INLAND MARINE

PROPERTY AND LIABILITY FILING SUBMISSION DATA SHEET	
The purpose of this filing is as follows: (More than one may be marked )	
TYPE OF FILING	PRIOR APPROVAL RATE APPLICATION PAGES and EXHIBITS REQUIRED
<ul> <li>New Program (Including adoption of advisory organization loss cost forms and rules.)</li> </ul>	s, Pages 1 through 7, 10, 12, 13 & 14, plus exhibit 17
☑ Rates (Including adoption of advisory organization loss costs.)	
☐ Increase rates	Pages 1 through 10, 13 & 14, plus exhibits
☑ Decrease rate	Pages 1 through 10, 13 & 14, plus exhibits
☐ Zero Overall rate impact	Pages 1 through 10, 13 & 14, plus exhibits
□ Variance	
<ul> <li>Filed together with the prior approval application to which it applies.</li> </ul>	Page 11 and exhibit 13
☐ Filed after the prior approval application to which it applies.	Pages 1 through 6, 11, plus exhibit 13
☐ Coverage Forms (Including adoption of advisory organization forms	.)
☐ With rate impact	Pages 1 through 10, 12a, 13 & 14 plus exhibits
☐ Without rate impact	Pages 1 through 5, 12a
☐ Rules (Including adoption of advisory organization rules.)	
☐ With rate impact	Pages 1 through 10, 12b, 13 & 14 plus exhibits (including exhibit 20)
☐ Without rate impact	Pages 1 through 5, 12b, Exhibit 20

All Private Passenger Automobile class plans must be filed separately from the Prior Approval Rate Applications.

**Company Name: American Bankers Insurance Company** 

Line of Insurance: INLAND MARINE

#### PROPERTY AND LIABILITY FILING SUBMISSION DATA SHEET (Continued)

Proposed Earned Premium Per Exposure:	\$ 0.000124
Proposed Overall Rate Change	-96.90%

	COVERAGE*	INDICATED CHANGE (%)	PROPOSED CHANGE (%)	ADJUSTED EARNED PREMIUM*	PROJECTED EARNED PREMIUM
1.	Chargegard 60 (Class E)	-96.90%	-96.90%	26,471	3,127
2.					
3.					
4.					
5.					
6.					
7.					
8.					
9.					
10.					
	TOTAL:	-96.90%	-96.90%	26,471	3,127

Total earned premium must include all income derived from miscellaneous fees and other charges.

<sup>\*</sup> Commercial Auto Liability and Physical damage must be combined in one application, with separate rate templates for liability and physical damage.

<sup>\*</sup> Adjusted earned premium is the historical earned premium for the most recent year adjusted to the current rate level and trended to the average date of loss of the proposed rating period.

STATE OF CALIFORNIA **DEPARTMENT OF INSURANCE (CDI)** Edition Date: 1/15/2015

Company Name: American Bankers Insurance Company of Florida Line of Insurance: INLAND MARINE

			FILIN	G C	HEC	KL	<u>IST</u>			
Use th	is ch	eckl	ist to a	sser	nble	a	com	plete	appli	<u>cation</u>

<b>✓</b>	Prior Approval Rate Application, Page 1
	Group Filing, Page 2
<b>V</b>	Property and Liability Filing Submission Data Sheet, Page 3
<b>V</b>	Property and Liability Filing Submission Data Sheet, Page 4
<b>V</b>	Filing Checklist, Page 5
<b>√</b>	Supporting Data Exhibits, Page 6
<b>V</b>	Ratemaking Data and Template (s), Page 7
<b>✓</b>	Reconciliation of Direct Earned Premium, Page 8
<b>V</b>	Additional Data Required by Statute, Page 9
<b>V</b>	Miscellaneous Fees and Other Charges, Page 10
	Variance Request, Page 11
	Forms and Rules, Page 12
<b>V</b>	Excluded Expenses, Page 13
<b>✓</b>	Projected Yield and Federal Income Tax Rate on Investment Income, Page 14
<b>✓</b>	Filing Memorandum
See the p	rior approval rate filing instructions regarding the following attachments.
	Printed Rate and Rule Manual Pages
	Underwriting Rules
	Forms (Attach all independent forms and list all advisory organization forms )
	Copies of Reinsurance Agreements ( Applies only to Medical Malpractice with facultative reinsurance attachment points above one million dollars and Earthquake, where the cost of reinsurance is included in the rate development.)

STATE OF CALIFORNIA
DEPARTMENT OF INSURANCE (CDI)
Edition Date: 1/15/2015

Company Name: American Bankers Insurance Company of Florida

Line of Insurance: INLAND MARINE

#### **SUPPORTING DATA EXHIBITS**

#### Use this document to assemble a complete application

<b>✓</b>	Exhibit 1:	Filing History
<b>√</b>	Exhibit 2:	Rate Level History
<b>V</b>	Exhibit 3:	Policy Term Distribution
	Exhibit 4:	Premium Adjustment Factor
	Exhibit 5:	Premium Trend Factor
	Exhibit 6:	Miscellaneous Fees and Other Charges
	Exhibit 7:	Loss and Defense & Cost Containment Expense ( DCCE ) Development Factors
	Exhibit 8:	Loss and DCCE Trend
	Exhibit 9:	Catastrophe Adjustment
<b>√</b>	Exhibit 10:	Credibility Adjustment
	Exhibit 11:	Ancillary Income
	Exhibit 12:	Reinsurance Premium and Recoverables
	Exhibit 13:	Variance
	Exhibit 14:	Insurer's Ratemaking Calculations
	Exhibit 15:	Rate Distribution
	Exhibit 16:	Rate Classification Relativities
	Exhibit 17:	New Program
	Exhibit 18:	Group Filing
	Exhibit 19:	Super Group Corporate Structure Verification (PPA only)
	Exhibit 20:	Rules
	Exhibit 21:	

# <u>Instructions for completing Prior Approval Rate Template (in application):</u>

- \* A separate rate template is required for each coverage (i.e. BI,PD,MP,UM,Comp&Coll) for which a separate premium is charged. *Download and complete a multi-coverage template* (PPA for personal auto) if more than one template is needed.
- \* Enter data in <u>lined boxes</u> on RateMakingData page <u>only</u> (Do not enter data directly in Template.). For more than three years of data, click + button.
- \* In the rate making data tab, enter the following data: Line Description (select from menu); Coverage; Marketing System (percentage of each system used, totaling 100%); Prior Effective Date (of current rates); Proposed Effective Date (of proposed new rates); statistical period used; one or more years of appropriate data.
- \* Enter numerical data only; no comments please. (For inapplicable fields: 0 for \$ or %; 1.00 for factors)
- \* Enter Variance data, only if supported by Variance Request. Final decisions regarding variances will be made by CDI and/or administrative hearing.
- \* If you are filing Advisory Organization Loss Costs with a Loss Cost Multiplier, read the LCM Instructions tab and complete the LCM template.
- \* For results, see Template tab (Disregard Reinsurance indication if not applicable).

#### **RATEMAKING DATA**

(Click + to expand for more than 3 years; - to contract)

Completed by	Marcello Marques			
Date Completed	4/25/2015			
Company/Group		nsurance Company		
Line Description	INLAND MARINE		•	
Coverage	Involuntary Une			
	%Captive	%Direct	%Independent	(Must add up to 100%)
Marketing System:	0.00%	100.00%	0.00%	
Prior Effective Date (current rates)	4/3/1985			ı
Proposed Effective Date (new rates)	9/1/2015			
CDI File Number (Department use only)	0			
Does the data provided below reflect a Request for Variance?	No 🔻	Variance #:		
Data below is:	Accident Year Data		▼	

	2nd Prior Year	1st Prior Year	Most Recent Year	Projected*/ New Program**
	2012	2013	2014	
1 California Direct Written Premium	1,015,746	969,454	854,941	23,345
2 California Direct Earned Premium	1,015,746	969,454	854,941	23,345
3 Premium Adjustment Factor (Developed in Exhibit 4)	0.000	0.000	0.000	
4 Premium Trend Factor * (Developed in Exhibit 5)	0.000	0.000	0.000	
5 Miscellaneous Fees and Flat Charges (Not included in Line 2;	-	-	-	-
Developed in Exhibit 6) 6 Earned Exposure Units	253,936,525	242,363,395	213,735,365	188,488,886
7 Historic Losses (Projected for New Programs)	60,351	-	-	15,938
8 Historic Defense and Cost Containment Expense (DCCE)	902	-	-	238
9 Loss Development Factor (Developed in Exhibit 7)	0.000	0.000	0.000	
10 DCCE Development Factor (Developed in Exhibit 7)	0.000	0.000	0.000	
11 Loss Trend Factor* (Developed in Exhibit 8)	0.000	0.000	0.000	0.00%
12 DCCE Trend Factor* (Developed in Exhibit 8)	0.000	0.000	0.000	0.00%
13 Catastrophe Adjustment Factor (Developed in Exh 9)	0.000	0.000	0.000	
14 Credibility Factor for Losses & DCCE (Developed in Exhibit 10)				100.00%
15 Excluded Expense Factor (From Page 13)			ľ	0.19%
16 Ancillary Income (Developed in Exhibit 11)	-	-	-	-
17 Projected Federal Income Tax Rate on Investment Income (From				32.07%
Page 14) 18 Projected Yield (From Page 14)			ŀ	4.39%
Complete 19, 20 & 21 For Earthquake and certain Medical			L	
Malpractice with Reinsurance Only (see instructions) 19 Direct Commissions			ſ	
20 Reinsurance Premium (Developed in Exhibit 12)				
21 Reinsurance Recoverables (Developed in Exhibit 12)				

Variance Change to Leverage on the basis that the insurer either writes at least 90% of its direct earned premium in one line or writes at least 90% of its direct earned premium in California. (Must be accompanied by Variance Request, subject to CDI approval)

Variance Change to Efficiency Standard (Must be accompanied by Variance Request, subject to CDI approval)

\* For all trend factors, the Projected Column should reflect the annual trend expressed as a percentage.

For New Programs, please see Rate Filing Instructions, Page 4.

# STATUTORY PAGE 14 CALENDAR YEAR DATA RECONCILIATION OF DIRECT EARNED PREMIUM DATA PER PROGRAM

	Program	Most Recent CDI File #		2nd Prior Year 2012		1st Prior Year 2013		Most Recent Year 2014
1.	Involuntary Unemployment Ins		\$	1,015,746	\$	969,454	_\$_	854,941
2.	Residual		\$	131,421,984	_\$_	136,021,989	_\$	274,840,919
3.								
4.			\$	<u>-</u>	\$_		_\$	
5.			\$	<u>-</u>	\$	<u>-</u>	_\$	<u> </u>
6.			\$	<u>-</u> _	\$	<u>-</u> _	\$	<u>-</u> _
7.			\$	<u>-</u>	\$	<del>-</del> _	\$	<u>-</u>
8.			\$	<del>-</del> _	\$	<u>-</u> _	\$	<u>-</u> _
9.			\$		\$	<u>-</u>	\$	
10.			\$	<del>-</del> _	\$	<del>-</del> _	\$	<u>-</u>
	-	TOTAL	\$	132,437,730	\$	136,991,443	\$	275,695,860
		Statutory Page 14	_\$	132,437,730	\$	136,991,443	\$	275,695,860
	Di	ifference	\$	-	\$	-	\$	-

Explain the Differences:

This exhibit requires insurers to itemize <u>each</u> program until all data is reconciled to the corresponding annual statement line of insurance (Statutory Page 14).

For residual market data, a filing number is not required.

Company Name: American Bankers Insurance Company of Florida

Line of Insurance: **INLAND MARINE** 

ADDIT	ONAL DATA REQUIRED BY STATUTE*  Calendar Year 2014	
<u>DATA</u>		
1.	Number of claims outstanding at beginning of year	113
2.	Number of claims during the year	139
3.	Number of claims closed during the year	155
4.	Number of claims outstanding at year's end ( (1) + (2) - (3) )	97
5.	Unearned Premiums	<u>-</u>
6.	Dollar amount of claims paid	33,468
7.	Net loss reserves for outstanding claims excluding claims incurred but not reported	20,878
8.	Net loss reserves for claims incurred but not reported	52,081
9.	Losses incurred as a percentage of premiums earned - including IBNR	1.90%
10.	Net investment gain or loss and other income or gain or loss allocated to the line.	
11.	Net income before federal and foreign income taxes ( line 10 plus line 15 )	240,819
12.	Total number of policies in force on the last day of the reporting period	8,906
13.	Total number of policies cancelled	1,192
14.	Total number of policies non-renewed	1,192
15.	Net underwriting gain or loss ( =CY earned premiums minus CY incurred loss minus CY incurred expense )	240,819
16.	Separate allocations of expenses for:	
	a) commissions and brokerage expense,	300,629
	b) other acquisition costs,	105,368
	c) general office expenses,	238,009
	d) taxes, licenses and fees,	21,006
	e) loss adjustment expense ( DCCE & AOE ), and	(87)
		(4= 044)

f) other expenses

(45,611)

STATE OF CALIFORNIA
DEPARTMENT OF INSURANCE (CDI)
Edition Date: 1/15/201

Other, specify:

**Company Name: American Bankers Insurance Company of** 

Line of Insurance: INLAND MARINE

#### **MISCELLANEOUS FEES AND OTHER CHARGES**

Do any fees or installment finance charges apply to this program?

If yes, identify the fee and the amount charged for each type of fee and for each transaction.						
	INDIVIDUAL POLICY CI	HARGES				
	New Business	Renewals				
☐ Policy fee						
☐ Installment fee						
☐ Installment finance charges ( ancillary income )	APR					
☐ Endorsement fee						
☐ Inspection fee						
☐ Cancellation fee						
Reinstatement fee						
☐ Late fee						
☐ SR 22						
☐ Non-sufficient funds ( NSF ) fee ( ancillary income )						
☐ Membership dues ( ancillary income )						

Except for installment finance charges, NSF fees, and membership dues, data relating to fees must be included in the ratemaking data, Page 7, Line 2 ( direct earned premium) or Line 5 ( miscellaneous fees ) and Exhibit 6, miscellaneous fees, must be completed. Refer to the instructions for additional information.

1/15/2015

Company Name: American Bankers Insurance Company of Florida Line of Insurance: INLAND MARINE

#### REQUEST FOR VARIANCE

	1.	Identify each	h variance reque	ted. ((See below (F))							
	2.	Identify the	extent or amou	of the variance requested and the applicable component of the ratemaking formula. [Complete Exhibit 13]							
	3.		set forth the expected result or impact on the maximum and minimum permitted earned premium that the granting of the variance will have as compared to the expected result if the variance is denied. [Complete Exhibit 13]								
IDE	4. NTIFY T	ratemaking	formula. (Comp	acts and their source justifying the variance request and provide the documentation supporting the amount of the change to the component of the ete Exhibit 13)  E. F. Refer to CCR 2644.27 (f) for the full regulation text.							
		um Permitte		% Excluding Variance							
		1.		Relief from the efficiency standard for bona fide loss-prevention and loss reduction activities.							
				A. Allocated cost for SIU. B. Expenses for loss prevention programs.							
				Maximum Permitted Rate Change % With Only This Variance (Change At Max Per Template)							
		2.		Relief from the efficiency standard due to any of the following:							
				<ul> <li>A.</li></ul>							
				Maximum Permitted Rate Change % With Only This Variance (Change At Max Per Template)							
		3.		The leverage factor should be different from the leverage factor determined pursuant to section 2644.17 on the basis that the insurer either writes at least 90% of its direct earned premium in one line or writes at least 90% of its direct earned premium in California, and its mix of business presents investment risks different from the risks that are typical of the line as a whole.							
				Maximum Permitted Rate Change % With Only This Variance (Change At Max Per Template)							
		4.		Relief from operation of the efficiency standard for a line of insurance in which the insurer has never written over \$1 million in earned premium annually and the insurer is making a substantial investment in order to enter the market.							
				Maximum Permitted Rate Change % With Only This Variance (Change At Max Per Template)							
		5.		The minimum permitted earned premium should be lower on the basis of the insurer's certification that the rate will not cause the insurer's financial condition to present an undue risk to its solvency.							
		6.		The insurer's financial condition is such that its maximum permitted earned premium should be increased in order to protect solvency.							
				Maximum Permitted Rate Change % With Only This Variance (Change At Max Per Template)							
		7.		The loss development formula in CCR 2644.6 does not produce an actuarially sound result because:							
				<ul> <li>A.</li></ul>							

	C. [	There are changes in	n the insurer's reserving or claims closing practices that significantly affect the data; or,
	D. [		n coverage or other policy terms that significantly affect the data; or,
	Е. [		n the law that significantly affect the data.
	F. [	There is a significant	nt increase or decrease in the amount of business written or significant changes in the mix of business.
	Maximum 1	Permitted Rate Change % With C	Only This Variance
		(Change At Max Per Templa	ate)
8. Th	a tuand forms	lo in CCR 2644.7 does not aveduoes	a the most an actuarially count result because
o. 1 He	e trend formu	ia ili CCR 2044.7 does ilot produce	e the most an actuarially sound result because:
	Α. [	There is a significant	nt increase/decrease in the amount of business written or changes in the mix of business:
	В.		h years of data to calculate the trend factor;
	C [	There is a significant	at change in the law affecting frequency or severity of claims;
	D [		a trend calculated over a period of at least 4 quarters other than a period permitted pursuant to more reliable prospectively.
	Е. [	There are changes in	n the insurer's claims closing practices that significantly affect the data; or,
	F. [	There are changes in	n coverage or other policy terms that significantly affect the data.
	Maximum 1	Permitted Rate Change % With C	
		(Change At Max Per Templa	ate)
9.	e maximum p	ermitted earned premium would be	e confiscatory if applied.
	Maximum 1	Permitted Rate Change % With C	·
		(Change At Max Per Templa	ate)
Overall Maximum Permitted Rate Change %			
Not withstanding any other section of these regul	ations the se	gragata tatal adjustment to	Most Recent
the efficiency standard for all variances combine			Year Total
the insurer's most recent year total expense ratio			Expense
expenses and the efficiency standard.	enciuding uci	onse and cost contaminent	Ratio %
enpenses and the efficiency standard.			

1/15/2015

Company Name: Line of Insurance:

Restricts

Broadens

Rate

**American Bankers Insurance** INLAND MARINE

#### **FORMS**

Insurers who wish to use a new or replacement form in connection with a new or existing program must furnish the following information and documentation for our review. Revisions must be highlighted and the corresponding manual pages must be provided.

	FORM NO.	<u>TITLE</u>	TYPE	SOURCE	SOURCE FORM NO * CATEGOR	Coverage		Flat <u>Rate</u>
1] New:						 	 	
Old:						 	 	
2] New:						 	 	
Old:						 	 	
3] New:						 	 	
Old:						 	 	
4] New:						 	 	
Old:						 	 	

#### REQUIRED RESPONSES FOR THE ITEMS ABOVE

TYPE: SOURCE **CATEGORY** 

- 1) Application
- 2) Endorsement
- 3) Policy
- 4) Other (Please define)

- 1) ISO\*
- 2) Other Advisory Organization\*
- 3) Company
- 4) Other (describe)

- 1) New, mandatory
- 2) New, optional
- 3) Replacement, mandatory
- 4) Replacement, optional
- 5) Withdrawn, mandatory
- 6) Withdrawn, optional

#### **Additional Information and Documents Required**

Describe the purpose of the form or form change

For NEW FORMS, furnish a copy of the form to be filed, unless identical to an advisory organization form. If the form is a new endorsement to the policy, describe any changes in coverage under the policy. Describe what adjustments, if any, will be made to the premium due to the introduction of the forms.

For REVISED FORMS, describe any changes in coverages between the proposed form and the current form. Reference pertinent sections of each form affected. Brackets [] should be used to identify any deletions on the current form and underline all changes in the revised form. Describe what adjustments, if any, will be made to the premium due to the revisions.

<sup>\*</sup> Provide California Dept. of Insurance number ( CDI# ) under the column identified as Source Form No.

Company Name: Line of Insurance:

American Bankers INLAND MARINE

### **RULES**

Insurers wishing to make a rule change filing must provide the following information. Exhibit 20 may be completed to provide additional information.

Identify the option(s) that applies.						
<ul> <li>Introducing a new rule</li> <li>Revising an existing rule</li> <li>Adopting an approved Advisory Organization rule</li> <li>Withdrawing an approved rule</li> </ul>						
Use the following as a checklist to provide the required information.						
If introducing a new rule or revising an existing rule, provide:						
The purpose for the rule or an explanation for revising an existing rule						
A copy of the current and proposed manual page corresponding to the rule						
The charge for the rule. Support or justify the charge and provide the rate or premium development method.						
The rate impact of the rule to the current book of business, showing the calculation.						
Advise if the rule is: Optional $\square$ Mandatory $\square$						
If withdrawing an approved rule, provide:						
An explanation for withdrawing the rule						
A copy of the current and proposed manual page(s) corresponding to the withdrawn rule						
The rate impact of the withdrawn rule to the current book of business						
If adopting an approved Advisory Organization rule(s), specify the approved CDI filing number(s) of the AO rule(s):						
Insurer Comments:						

# **EXCLUDED EXPENSE FACTOR**

(Insurer Group Data)

Company Organi	zation: Recipro	ocal 🔻	(Enter Year)	2nd Prior Year 2011	1st Prior Year 2012	Most Recent Year 2013				
Countrywide direct	t earned premiur	n:		3,819,368,000	4,015,729,000	4,403,173,000				
Countrywide direct to Proposition 103		n for lines of bu	siness subject	3,451,057,000	3,660,302,000	4,053,021,000				
2644.10 (b): Exec	2644.10 (b): Executive Compensation									
2nd Prior Year 1st Prior Year Most Recent Year										
	201			)12	201	_				
	Cash & Salary	Bonus	Cash & Salary	Bonus	Cash & Salary	Bonus				
1st Highest Paid	1,692,929	828,000	4,473,101	702,000	2,515,281	930,800				
2nd Highest Paid	1,568,666	450,000	3,305,405	894,400	2,369,920	463,050				
3rd Highest Paid	583,880	386,707	950,836	368,940	1,186,278	203,770				
4th Highest Paid	617,229	191,250	855,994	386,082	910,810	363,972				
5th Highest Paid	593,960	183,387	894,449	339,073	803,479	221,315				
	2nd Pric	or Year	1st Pri	or Year	Most Rec	ent Year				
	201			012	201					
	Max Permissible	Excessive	Max Permissible	Excessive	Max Permissible	Excessive				
	Exc Comp	Compensation	Exc Comp	Compensation	Exc Comp	Compensation				
1st Highest Paid	848,446	1,672,483	868,968	4,306,133	905,678	2,540,403				
2nd Highest Paid	479,690	1,538,976	489,647	3,710,158	507,377	2,325,593				
3rd Highest Paid	411,826	558,761	421,191	898,585	437,912	952,136				
4th Highest Paid	351,401	457,078	358,885	883,191	372,221	902,561				
5th Highest Paid	307,748	469,599	314,006	919,516	325,144	699,650				
•										
Total Excessive Ex	ecutive Comp:	4,696,897		10,717,583		7,420,343				

American Bankers Insurance Co INLAND MARINE

# **Excluded Expense Factor**

Countrywide Data	2nd Prior Year 2011	1st Prior Year 2012	Most Recent Year 2013
2644.10 (a): Political contribution and lobbying	0	0	0
2644.10 (b): Excessive Executive Compensation	4,696,897	10,717,583	7,420,343
2644.10 (c): Bad faith judgments and associated DCCE			
2644.10 (d): All costs for unsuccessful defense of discrimination claims			
2644.10 (e): Fines and penalties			
2644.10 (f): Institution advertising expenses			
2644.10 (g): Excessive payments to affiliates			
Total excluded expenses	4,696,897	10,717,583	7,420,343
Excluded expense factor	0.12%	0.27%	0.17%

3-year average excluded expense factor

0.19%

**Company Name:** 

**American Bankers Insurance Company of Florida** 

Line of Insurance: INLAND MARINE

#### PROJECTED YIELD AND FEDERAL INCOME TAX RATE ON INVESTMENT INCOME

		Short Term Assets	Intermediate Term Assets		Long Ass	
Line	number	One year or less	Over 1 yr through 5 yrs	Over 5 yrs through 10 yrs	Over 10 yrs through 20 yrs	Over 20 yrs
1.7	US governments	283,409,072	36,216,796	19,696,826	1,590,400	0
2.7	All other governments	18,814,380	71,670,927	65,743,181	5,560,449	0
3.7	States, territories and possessions	1,024,485	115,082,213	8,942,023	8,511,615	2,685,369
4.7	Political subdivisions	5,000,000	58,060,704	2,972,554	7,058,986	0
5.7	Special revenue and assessment obligations	23,791,957	255,397,928	167,774,748	86,474,508	24,322,577
6.7	Public utilities unaffiliated	164,751,936	730,555,558	749,207,405	77,332,190	34,883,481
7.7	Industrial and miscellaneous	0	121,772	1,227,860	4,121,065	45,639,888
8.7	Credit tenant loans	0	0	0	0	0
9.7	Parent, subsidiaries and affiliates	496,791,830	1,267,105,898	1,015,564,597	190,649,213	107,531,315
		One year or less	Over 1 year thr	rough 10 years	Over 1	) vooro
		One year or less	Over 1 year thr	ough to years	Over 10	) years
(1)	US government bonds Sum of line 1.7 and 2.7	302,223,452		193,327,730		7,150,849
(2)	Other taxable bonds Sum of line 6.7, 7.7, 8.7, 9.7 and half of 5.7	673,439,745		3,975,369,428		515,555,695
(3)	Tax exempt bonds Sum of line 3.7, 4.7, and half of 5.7	17,920,464		396,643,832		73,654,513

Data on line 1.7 through 9.7 are from the insurer group's most recent consolidated statutory annual statement, schedule D, part 1A, section 1.

#### PROJECTED YIELD AND FEDERAL INCOME TAX RATE ON INVESTMENT INCOME

			Currently		Federal	
		Invested	Available	Return On	Income	Federal Income
		Assets	Yield *	Invested Assets	Tax Rate	Taxes
		[1]	[2]	[3]=[1]*[2]	[4]	[5]=[3]*[4]
(1)	US government bonds					
	(A) Short	302,223,452	0.03%	80,593	35.00%	28,208
	(B) Intermediate	193,327,730	2.02%	3,911,664	35.00%	1,369,083
	(C) Long	7,150,849	2.36%	168,998	35.00%	59,149
(2)	Other taxable bonds					
	(A) Short	673,439,745	0.15%	1,032,608	35.00%	361,413
	(B) Intermediate	3,975,369,428	3.02%	120,048,390	35.00%	42,016,936
	(C) Long	515,555,695	3.77%	19,450,889	35.00%	6,807,811
(3)	Tax exempt bonds					
	(A) Short	17,920,464	0.10%	17,861	5.25%	938
	(B) Intermediate	396,643,832	2.12%	8,423,434	5.25%	442,230
	(C) Long	73,654,513	3.21%	2,361,280	5.25%	123,967
(4)	Common Stock					
	(A) Dividends		2.11%	0	14.18%	0
	(B) Capital gains		7.18%	0	34.10%	0
(5)	Preferred stock	122,966,199				
	dividends		4.89%	6,014,235	14.18%	852,518
(6)	Mortgage loans	232,078,546	3.77%	8,755,861	35.00%	3,064,551
(7)	Real estate	26,650,792	3.29%	877,699	35.00%	307,195
(8)	Cash**	46,702,503	0.03%	12,454	35.00%	4,359
(9)	Other***	76,139,971				
	(A) Dividends		2.11%	1,606,553	14.18%	227,729
	(B) Capital gains		7.18%	5,469,388	34.10%	1,865,061
(4.0)	Takal					
(10)	Total	C CEO 000 747		470 004 007		E7 E04 440
	Sum of line (1) thru (9)	6,659,823,717		178,231,907		57,531,148

Data in column [1], line 4 through (9), are from the insurer group's most recent consolidated statutory annual statement page 2 - Assets.

Page 14b

#### PROJECTED YIELD AND FEDERAL INCOME TAX RATE ON INVESTMENT INCOME

	Currently		Federal	
Invested	Available	Return On	Income	Federal Income
Assets	Yield	Invested Assets	Tax Rate	Taxes
[1]	[2]rior Ap (Yie	proval <sub>[</sub> ] <u>Application</u> eld Tax Worksheet)	[4]	[5]=[3]*[4]

<sup>\*</sup> Currently available yields are defined in CCR §2644.20. Latest values are posted at <a href="http://www.insurance.ca.gov/0250-insurers/0800-rate-filings/0200-prior-approval-factors/">http://www.insurance.ca.gov/0250-insurers/0800-rate-filings/0200-prior-approval-factors/</a>

<sup>\*\*</sup> Annual statement page 2, line 5, cash only. Cash equivalents and short-term investments are included in Schedule D.

<sup>\*\*\*</sup> Annual statement page 2, line 6, 8, 9, and 11.

(10)	Total line (10)	6,659,823,717		178,231,907		57,531,148
	exhibit 13, page 2					
(11)	Investment expense			12,890,000	35.00%	4,511,500
	Annual Statement (AS) page 11, line 25					
(12)	Total	6,659,823,717		165,341,907		53,019,648
( )	after investment expense	-,,-				,,-
	line (10) - line (11)					
(13)	Federal income tax rate line (12)					
	column [5] / column [3]				32.07%	
(14)	Projected yield		2.48%			
( · · · /	on invested assets		21.1070			
	line (12)					
	column [3] / column [1]					
		Most Recent Year				
(15)	Loss reserves	399,239,319				
	AS page 3, line 1					
(16)	Loss adjustment	35,827,932				
	expense reserves AS page 3, line 3					
(17)		1,894,957,008				
( )	reserves	, ,				
	AS page 3, line 9					
(18)	Surplus as regards	1,440,393,940				
	to policyholders AS page 3, line 37					
(19)	Total reserves and	3,770,418,199				
(.0)	surplus	0,1.10,1.0,1.00				
	Sum of line (15) to (18)					
(20)	Projected yield					
, ,	adjusted to reserve and sur	olus base				
	line (14) * line (12) / line (19	)	4.39%			
						Page 14c

#### **RATE TEMPLATE**

(No input by filer)

CDI FILE NUMBER: COMPANY/GROUP: LINE OF INSURANCE: COVERAGE:

PRIOR\_EFF\_DATE:

PROPOSED\_EFF\_DATE:

0 American Bankers Insurance Company of Florida

INLAND MARINE

Involuntary Unemployment Insurance (Class E)

4/3/1985 Completed by: Marcello Marques 9/1/2015 4/25/2015 Date:

Edition Date:

1/15/2015

DATA PROVIDED BY FILER

	Year:	2012	2013	2014	
					PROJECTED/
		PRIOR2	PRIOR1	RECENT	SUMMARY
WRT_PREM		1,015,746	969,454	854,941	2,840,141
ERN_PREM		1,015,746	969,454	854,941	2,840,141
PREM_ADJ		1.000	1.000	1.000	
PREM_TREND		1.000	1.000	1.000	0.000
MISCELLANEOUS_FEES (& other flat charges)		0	0	0	0
EARNED_EXP		253,936,525	242,363,395	213,735,365	710,035,285
LOSSES		60,351	0	0	60,351
DCCE		902	0	0	902
LOSS_DEV		1.000	1.000	1.000	
DCCE_DEV		1.000	1.000	1.000	
LOSS_TREND		1.000	1.000	1.000	0.000
DCCE_TREND		1.000	1.000	1.000	0.000
CAT_ADJ		1.000	1.000	1.000	
CREDIBILITY					100.00%
EXPENSE EXCLUSION FACTOR					0.19%
ANC_INC		0	0	0	0
FIT_INV					32.07%
YIELD					4.39%

CDI PARAMETERS:

<u>022 1111021212181</u>	
FIT_UW	35.00%
EFF_STANDARD	27.29%
LEVERAGE	1.11
PREMIUM_TAX_RATE	2.35%
SURPLUS_RATIO	0.90
UEP_RES_RATIO	0.31
LOSS_RES_RATIO	0.43
RISK FREE RATE OF RETURN	1.21% <b>M</b>
MAXIMUM RATE OF RETURN	7.21%
MINIMUM RATE OF RETURN	-6.00%

Warch 2015

CDI CALCULATIONS:

ADJ_PREM	1,015,746	969,454	854,941	2,840,141
ADJUSTED_LOSSES	60,351	0	0	60,351
ADJUSTED_DCCE	902	0	0	902
ADJUSTED_LOSS+DCCE_RATIO	6.03%	0.00%	0.00%	2.16%
TRENDED_CURRENT_RATE_LEVEL_PREMIUM	0.00400	0.00400	0.00400	0.00400
LOSS+DCCE_PER_EXP	0.00	0.00	0.00	0.00
COMP_LOSS+DCCE_PER_EXP	0.00	0.00	0.00	0.00
CRED_LOSS_PER_EXP	0.00	0.00	0.00	0.00
ANC_INC_PER_EXP	0.00	0.00	0.00	0.00
FIXED_INV_INC_FACTOR				1.98%
VAR_INV_INC_FACTOR				5.53%
ANNUAL_NET_TREND				0.00%
COMP_TREND				0.00%
MAX_PROFIT				9.97%
MIN_PROFIT				-8.29%
UW_PROFIT				3.06%
MAX_DENOM				0.683
MIN_DENOM				0.865
MAX_PREMIUM				\$0.0001
MIN_PREMIUM				\$0.0001
CHANGE_AT_MIN				-97.56%
CHANGE_AT_MAX				-96.90%

Alternate Calculation	with	Reinsurance
-----------------------	------	-------------

COMMISSION_RATE				0.00%
RE_PREM	-	-	-	0
RE_RECOV	-	-	-	0
RE_PREM_PER_EXP	0.00	0.00	0.00	0.00
RE_RECOV_PER_EXP	0.00	0.00	0.00	0.00
COMP_LOSS_RE	0.00	0.00	0.00	0.00
RMAX_PREMIUM	· ·	-	NA	
RCHANGE_AT_MAX			NA	

29.74%

 EFFICIENCY STANDARD TABLE
 ES: 27.47%
 37.39%
 27.47%

 SOURCE: 2011 - 2013 ROLLING AVG

DATE REVISED: 1/15/2015 Captive Indep Line Description Line Direct 1.0 39.86% 24.68% 31.23% FIRE 32.72% ALLIED LINES 45.38% 2.1 20.69% 3.0 47.33% 47.33% 48.58% FARMOWNERS MULTIPLE PERIL 40.03% HOMEOWNERS MULTIPLE PERIL 4.0 35.30% 25.93% 36.33% 35.00% 39.45% COMMERCIAL MULTIPLE (5.1 & 5.2 Combined) 5.0 35.39% 39.37% COMMERCIAL MULTIPLE PERIL(NON-LIABILITY) 34.35% 5.1 5.2 39.02% 36.42% 39.60% COMMERCIAL MULTIPLE PERIL(LIABILITY) 29.74% INLAND MARINE 9.0 37.39% 27.47% 28.11% 29.92% 36.85% MEDICAL MALPRACTICE 11.0 11.1 28.11% 29.92% 36.85% MEDICAL MALPRACTICE(occ) 28.11% 29.92% 36.85% MEDICAL MALPRACTICE (cm) 11.2 12.0 19.67% 20.44% 25.01% EARTHQUAKE 32.64% 32.93% OTHER LIABILITY 17.0 28.59% 17.1 32.55% 25.07% 31.51% OTHER LIABILITY (occ) 36.30% 34.64% OTHER LIABILITY (cm) 35.84% 17.2 18.0 35.35% 35.35% 35.35% PRODUCTS LIABILITY 35.35% PRODUCTS LIABILITY (occ) 18.1 35.35% 35.35% 35.35% PRODUCTS LIABILITY (cm) 18.2 35.35% 35.35% 38.84% PRIVATE PASSENGER AUTO LIABILITY 19.2 37.11% 25.01% 38.22% 35.67% 34.80% COMMERCIAL AUTO LIABILITY 19.4 21.1 36.18% 25.88% 39.55% PRIVATE PASSENGER AUTO PHYSICAL DAMAGE 38.86% COMMERCIAL AUTO PHYSICAL DAMAGE 41.01% 21.2 33.85% 22.0 32.07% 31.80% 32.08% AIRCRAFT 36.30% FIDELITY 23.0 36.33% 39.60% 24.0 43.86% 43.86% 43.86% SURETY 26.0 33.22% BURGLARY & THEFT 33.22% 33.22% 27.0 34.79% 26.52% 44.11% BOILER & MACHINERY

<u>LEVERAGE RATIO TABLE</u>
SOURCE: Best's Aggregates and Averages, 2014 Edition / Exhibit of Premiums and Losses (Statutory Page 14 Data)
DATE REVISED: 10/17/2014

ATE RE	VISED:	10/17/2014
Line	LF	Line Description
1.0	1.0097	Fire
2.1	1.0301	Allied Lines
3.0	1.1319	Farmowners
4.0	1.0971	Homeowners
5.1	1.0325	CMP - NL
5.2	0.5135	CMP - Liab.
5.0	0.7622	CMP
9.0	1.1130	Inland Marine
11.1	0.3090	Med. Mal. Occ.
11.2	0.4735	Med. Mal. cm.
11.0		Med. Mal.
12.0	1.0000	Earthquake
17.1	0.4157	O. Liab. Occ.
17.2	0.4945	O. Liab. cm.
17.0	0.4293	O. Liab.
18.1	0.2459	Products - Occ.
18.2	0.4124	Products - cm.
18.0		Products
19.2	0.9049	PP Auto Liab.
19.4	0.7070	C. Auto Liab.
21.1	1.4693	PP Auto PD
21.2	1.1893	Comm Auto PD
22.0	0.5699	Aircraft
23.0	0.6804	Fidelity
24.0	0.8514	Surety
26.0	0.9257	5 ,
27.0	1.0154	Boiler & Mach.

RESERVES RATIO TABLE
SOURCE: Best's Aggregates & Averages - Property Casualty (2013 & 2014 edition) / Annual Statement - Statutory Page 14

DATE REVI	SED:	10/17/2014	, , , , , ,
LINE	UEP	LOSS	Line Description
1	0.48	1.07	FIRE
2.1	0.47	1.52	ALLIED LINES
3	0.47	1.17	FARMOWNER MP
4	0.51	0.69	HOMEOWNER MP
5	0.49	2.19	CMP
5.1	0.49	1.07	CMP (N-LIAB)
5.2	0.48	3.23	CMP (LIAB)
9	0.31	0.43	INLAND MRN
11.0	0.52	3.52	MED MAL
11.1	0.62	4.15	MED MAL - occurrence
11.2	0.49	3.20	MED MAL - claims-made
12.0	0.48	1.00	EARTHQUAKE
17.0	0.54	4.61	OTHER LIAB
17.1	0.52	6.08	OTHER LIAB - occurrence
17.2	0.56	3.02	OTHER LIAB - claims-made
18.0	0.48	3.63	PROD LIAB
18.1	0.50	3.82	PROD LIAB - occurrence
18.2	0.40	2.49	PROD LIAB - claims-made
19.2	0.34	1.11	PPA LIAB
19.4	0.45	1.88	COMLA LIAB
21.1	0.33	0.06	PPA PD
21.2	0.49	0.26	COMLA PD
22.0	0.44	2.03	AIRCRAFT
23.0	0.58	2.73	FIDELITY
24.0	0.58	2.22	SURETY
26.0	0.57	0.84	BRGLRY THEFT
27.0	0.48	0.80	BLR & MCHNRY

### **Loss Cost Multiplier (LCM) Template Instructions**

The LCM Template spreadsheet must be completed for those rate filing submissions where the filed line or coverage utilizes a Loss Cost Multiplier. Examples include new or existing program rate filings that involve the adoption of Advisory Organization loss costs, and existing program rate filings where the LCM is being revised.

There are a number of data cells on the LCM Template spreadsheet that automatically populate either by reference to cells on other spreadsheets or by formula calculation. However there are five lines within the LCM Template spreadsheet for which additional data entry is required. The first three data entry items pertain to rate filing submissions that include an adoption of Advisory Organization loss costs. The last two data entry items are required only for existing programs.

Complete the following for existing and new program rate filings when Advisory Organization loss costs are being adopted:

Spreadsheet Item #1.1 CDI Filing Number – Please enter the CDI filing number of the Advisory Organization loss cost filing being adopted. If additional loss cost updates are being covered, please also identify the CDI filing number(s) of the additional loss cost updates being covered.

Spreadsheet Item #1.2 Loss Cost Percent Change Approved for the Line or Coverage – Please enter the CDI percent change approved for the Advisory Organization loss cost filing identified as Item #1.1. If multiple loss cost updates are being covered, identify the cumulative percent change approved.

Spreadsheet Item #1.3 AOE or LAE Load Approved for the Line or Coverage – As identified within the Advisory Organization loss cost filing entered as Item #1.1, please indicate the type of AOE or LAE expense loading the Advisory Organization used in its loss cost filing *and* enter the load amount.

Complete the following for existing programs only; do not complete the following for new program filings:

Spreadsheet Item #2.1 Current Expense Based LCM – Please enter the current expense based LCM for the filed line/coverage.

Spreadsheet Item #2.2 Current Loss Cost Modification Expressed as a Factor – Please enter the current Loss Cost Modification Factor applicable to the current expense based LCM.

Spreadsheet Items #3 through #7 are calculated fields.

Spreadsheet Item #3 calculates the insurer's current Final LCM.

Spreadsheet Item #4 calculates the Advisory Organization's AOE as a percent of loss and DCCE.

Spreadsheet Item #5 calculates the maximum CDI allowable expense based LCM for the filed line/coverage.

Spreadsheet Item #6 calculates the maximum CDI allowable loss cost modification factor for the filed line/coverage.

Spreadsheet Item #7 calculates the **maximum CDI allowable Final LCM** for the filed line/coverage. If the Insurer's current Final LCM (Item #3) and/or proposed Final LCM is greater than the Max Final LCM (Item #7), the Insurer will need to reduce its Final LCM so that it is no greater than the CDI calculated maximum allowable Final LCM. Otherwise, exceeding the CDI calculated maximum allowable Final LCM will require the filing of a Variance.

# **LCM TEMPLATE**

**Edition Date:** 1/15/2015

	CDI FILE NUMBER: COMPANY/GROUP: LINE OF INSURANCE: LINE CODE:	0 American Bank INLAND MARIN 9	ers Insurance Com NE	pany of Florida
	COVERAGE:	Involuntary Une	ı	
ΑC	OVISORY ORGANIZATION FILING INFORMATION			
1	For filings that include an adoption of Advisory Organization all other filings skip lines 1.1, 1.2 and 1.3, and go to line	-	complete lines 1.	1, 1.2, and 1.3;
	1.1 CDI Filing Number			
	1.2 Loss Cost Percent Change Approved for the Line or Coverage			
	1.3 AOE or LAE Load Approved for the Line or Coverage	Type (LOSS+DCCE+AOE	of Load E)/LOSS ▼	Amount of Load
CC 2	OMPANY LCM INFORMATION  If this is a New Program filing, skip lines 2.1 and 2.2 and r for all other filings complete lines 2.1 and 2.2.	eview the Max_	Final LCM result	on line 7;
	2.1 Current Expense Based LCM			
	2.2 Current Loss Cost Modification Expressed as a Factor (see examples below)			
	Example 1: If the company's loss cost modifica Example 2: If the company's loss cost modifica Example 3: If the company currently does not a	tion is -10%, en	ter 0.9	tor, enter 1.0
3	Insurer's Current Final LCM (Line 2.1 * Line 2.2)	NA		
4	Advisory Organization's AOE as a Percent of Loss and DCCE (Derived from Line 1.3 and the IncLoss&DCCE page	-1.000		
5		N/A	9 62675E 05	
5	Max_Expense Based Loss Cost Multiplier		8.62675E-05	
6	Max_Loss Cost Modification (Existing program only) Max_Loss Cost Modification for new program is 1.0	N/A		
7	Max_Final LCM (Line 5 * Line 6)	#VALUE!		

### **INCURRED LOSS AND DCCE EXHIBIT**

Source: 2014 Edition of Best's Aggregates & Averages, Statement File Supplement - Exhibit of Premiums and Losses -Total US PC Industry - (\$000 omitted).

Revised:	10/17/2014		
Line	Line Description	INC LOSS	DCCE
1.0	FIRE	4,841,717	130,932
2.1	ALLIED LINES	5,526,591	186,453
3.0	FARM OWNERS MULTIPLE PERIL	1,899,798	48,631
4.0	HOMEOWNERS MULTIPLE PERIL	37,432,201	1,220,450
5.0	COMMERCIAL MULTIPLE PERIL (COMBINED)	16,787,318	2,594,341
5.1	COMMERCIAL MULTIPLE PERIL(NON-LIABILITY)	10,872,708	362,565
5.2	COMMERCIAL MULTIPLE PERIL(LIABILITY)	5,914,610	2,231,776
9.0	INLAND MARINE	7,318,092	109,375
11.0	MEDICAL MALPRACTICE (Combined)	3,898,025	1,866,110
11.1	MEDICAL MALPRACTICE (Occurrence)	3,898,025	1,866,110 *
11.2	MEDICAL MALPRACTICE (Claims-made)	3,898,025	1,866,110 *
12.0	EARTHQUAKE	-44,439	2,349
17.0	OTHER LIABILITY (Combined)	25,452,973	5,829,899
17.1	OTHER LIABILITY (Occurrence)	25,452,973	5,829,899 *
17.2	OTHER LIABILITY (Claims-made)	25,452,973	5,829,899 *
18.0	PRODUCTS LIABILITY (Combined)	1,734,682	1,375,663
18.1	PRODUCTS LIABILITY (Occurrence)	1,734,682	1,375,663 *
18.2	PRODUCTS LIABILITY (Claims-made)	1,734,682	1,375,663 *
19.2	PRIVATE PASSENGER AUTO LIABILITY	61,961,169	3,439,463
19.4	COMMERCIAL AUTO LIABILITY	12,244,231	1,379,968
21.1	PRIVATE PASSENGER AUTO PHYSICAL DAMAGE	43,383,176	199,193
21.2	COMMERCIAL AUTO PHYSICAL DAMAGE	3,817,647	93,360
22.0	AIRCRAFT	802,409	119,261
23.0	FIDELITY	524,275	22,402
24.0	SURETY	843,113	140,198
26.0	BURGLARY & THEFT	25,271	4,511
27.0	BOILER & MACHINERY	504,290	7,247

<sup>\*</sup> line totals are used for occurrence and claims-made policies.

#### **FILING HISTORY**

There has been no rate filings in the last 3 years for this program.

The last file number approved does not have a CDI number associated with it.

#### **RATE LEVEL HISTORY**

There has been no rate filings in the last 5 years for this program.

#### POLICY TERM DISTRIBUTION

This program is exclusivelly offered as an open-end policy term to all customers.

#### **CREDIBILITY ADJUSTMENT**

			2012	2013	2014	TOTAL
1.	Earned Premiums					
	a.	Gross Written Premium	1,015,992	1,228,547	854,941	3,099,480
	b.	Refunds	246	259,093	-	259,339
	C.	Net Written Premium	1,015,746	969,454	854,941	2,840,141
	d.	Beginning Reserve	-	-	-	-
	e.	Ending Reserve	-	-	-	-
	f.	Actual EP	1,015,746	969,454	854,941	2,840,141
2.	Incurred Claims					
	a.	Claims Paid	85,669	59,491	33,468	178,627
	b.	Beginning IBNR	129,111	113,660	87,310	129,111
	C.	Ending IBNR	113,660	87,310	52,081	52,081
	d.	Beginning Reserve	68,531	58,664	24,310	68,531
	e.	Ending Reserve	58,664	24,310	20,878	20,878
	f.	Claims Incurred	60,351	(1,213)	(5,193)	53,945
3.	Loss Ratio					
	a.	Actual LR (2f/1f)	5.9%	-0.1%	-0.6%	1.9%
4.	Claim Count		411	276	155	842
5.	Credibility Calculation					
	a.	Credibility Factor (Z)		100.0%		

#### Note:

Development of Credibility relies upon CCR § 2670.7 (a) formula and CCR § 2670.9 Credibility Table. The Company determined that Loss of Income is best represented by products currently ruled under Credit Unemployment.

For this program, Credibility was determined on \$ 9,1MM of Earned Premium with a respective credibility factor of 100% based on CCR § 2670.9 Credibility Table.



American Bankers Insurance Company of Florida

11222 Quail Roost Drive Miami, FL 33157-6596 T 305.253.2244 F 305.252.6987

April 28, 2015 www.assurant.com

Commissioner Dave Jones
California Department of Insurance
Rate Regulation Branch
Intake Unit – Rate Filing Bureau
45 Fremont St., 23rd Floor
San Francisco, CA 94105

#### RE: <u>AMERICAN BANKERS INSURANCE COMPANY OF FLORIDA</u>

NAIC # 019-10111 / FEIN #59-0593886

LOB: Credit Involuntary Unemployment. Company Filing Number: CCF CA07729AI00007 Chargegard 60 Unemployment (Class E)

#### RATE FILING (for approval)

RT0078-0415: Credit Involuntary Unemployment Rates, replaces \$0.40 per \$100 of Outstanding balance per month rate.

Related Filing Documents
Prior Approval Rate Application

Dear Commissioner Jones:

The above referenced Credit Involuntary Unemployment Rate exhibit is being submitted for your review and approval. We are taking this action pursuant to communications received from Deputy Commissioner Joel Laucher and Senior Rate Analyst Ms. Betty Tackett, regarding the overall loss ratios for the period 2011 through 2013; for this line of business.

Please note that we have excluded reporting on the following program, as this program is not in use:

30 Day Retro Monthly Level Premium Capped (Single and Joint),

Due to the lead time required by our clients for implementation and testing, we respectfully request an implementation date on or before the first of the month following 90 days from the date your approval notification is received.

California Department of Insurance April 28, 2015 Page 2

Thank you for your time and attention to this submission. If there are any questions or concerns, please contact me at 800-452-2244 ext 33148 or via email at Peter.Otto @assurant.com. My fax number is 305-256-7108. For proper routing of your response, please include our company filing number on all correspondence.

Sincerely,

Peter Otto

Contract Compliance Analyst State Filings Department

American Bankers Insurance Company of Florida

CC: Credit Unemployment Only\ CA AI

CCF CA07729AI00007

Completed by: Marcello Marques

Company Name Line of Insurance American Bankers Insurance INLAND MARINE

#### PRIOR APPROVAL RATE APPLICATION

Date: 4/25/2015

DEPARTMENT USE ONLY Your File #: CCF CA07729AI00005 (15 Characters Maximum) ☑ SERFF ☐ CD (plus 1 paper copy) ☐ Paper (1 original plus 1 copy) Filing No.: Does this filing include a variance request? SERFF No.: Is this a variance request submitted after the prior approval application to which it applies? Date Filed: If yes, provide the applicable CDI File Number: Compliance Date: Date Public Notified: Does this file contain group data? Note: Complete page 2 if this is a group filing Deemer Date: Is this a specialty filing? No ▼ Intake Analyst: Latest applicable CDI file number in this line, subline and/or program: Bureau & Senior: Group Filing: Yes 🗌 No  $\square$ Company Name American Bankers Insurance Company of Florida X-Reference No.: NAIC Company Code 0019-10111 □ Rate □ New Program □ Rule Group Name NAIC Group Code Form □ Variance % Change Organized under the Laws of the State of Florida Line of Insurance: INLAND MARINE Line Type PERSONAL Subline 0930006 (Other Personal Inland Marine) Program Home Office Assurant Solutions Name and Title of Contact Person Marcello Marques - Manager, Sr Associate Actuary Toll Free Phone No.: 1 800 452-2244 extension 11602 Fax No.: marcello.marques@assurant.com **Email Address** 260 Interstate North Circle - Atlanta - Georgia - ZIP 30339 Mailing Address I declare under penalty of perjury under the laws of the State of California, that the information filed is true, complete, and corre-Authorized Signature Date of Filing Telephone Number

Important note: Refer to CDI website at http://www.insurance.ca.gov/0250-insurers/0800-rate-filings/for the most current rate template and prior approval factors.

NAIC Company Code

Company Name Line of Insurance American Bankers Insurance INLAND MARINE

#### INSURER GROUP MULTI-COMPANY FILING

For private passenger auto insurance <u>only</u> , does CIC, 1861.16(c) apply? If yes, please complete (Super Group) Exhibit 19.	No 🔻	
List each insurance company in alphabetical order.		
Company Name	_CDI Filing No.	
NAIC Company Code	_	( Department use only )
Company Name	_CDI Filing No.	
NAIC Company Code	_	( Department use only )
Company Name	CDI Filing No.	
NAIC Company Code	_	( Department use only )
Company Name	_CDI Filing No.	
NAIC Company Code	_	( Department use only )
Company Name	CDI Filing No.	
NAIC Company Code	_	( Department use only )
Company Name	_CDI Filing No.	
NAIC Company Code	_	( Department use only )
Company Name	CDI Filing No.	
NAIC Company Code	_	( Department use only )
Company Name	_CDI Filing No.	
NAIC Company Code	_	( Department use only )
Company Name	CDI Filing No.	
NAIC Company Code	_	( Department use only )
Company Name	_CDI Filing No.	
		( Department use only )

STATE OF CALIFORNIA
DEPARTMENT OF INSURANCE (CDI)
Edition Date: 1/15/2015

Company Name: nerican Bankers Insurance Company of Florida Line of Insurance: INLAND MARINE

PROPERTY AND LIABILITY FILING SUBMISSION DATA SHEET	
The purpose of this filing is as follows: (More than one may be marked )	
TYPE OF FILING	PRIOR APPROVAL RATE APPLICATION PAGES and EXHIBITS REQUIRED
<ul> <li>New Program (Including adoption of advisory organization loss cost forms and rules.)</li> </ul>	s, Pages 1 through 7, 10, 12, 13 & 14, plus exhibit 17
☑ Rates (Including adoption of advisory organization loss costs.)	
☐ Increase rates	Pages 1 through 10, 13 & 14, plus exhibits
☑ Decrease rate	Pages 1 through 10, 13 & 14, plus exhibits
☐ Zero Overall rate impact	Pages 1 through 10, 13 & 14, plus exhibits
□ Variance	
<ul> <li>Filed together with the prior approval application to which it applies.</li> </ul>	Page 11 and exhibit 13
☐ Filed after the prior approval application to which it applies.	Pages 1 through 6, 11, plus exhibit 13
☐ Coverage Forms (Including adoption of advisory organization forms	.)
☐ With rate impact	Pages 1 through 10, 12a, 13 & 14 plus exhibits
☐ Without rate impact	Pages 1 through 5, 12a
☐ Rules (Including adoption of advisory organization rules.)	
☐ With rate impact	Pages 1 through 10, 12b, 13 & 14 plus exhibits (including exhibit 20)
☐ Without rate impact	Pages 1 through 5, 12b, Exhibit 20

All Private Passenger Automobile class plans must be filed separately from the Prior Approval Rate Applications.

**Company Name: American Bankers Insurance Company** 

Line of Insurance: INLAND MARINE

### PROPERTY AND LIABILITY FILING SUBMISSION DATA SHEET (Continued)

Proposed Earned Premium Per Exposure:	\$ 0.000124
Proposed Overall Rate Change	-96.90%

	COVERAGE*	INDICATED CHANGE (%)	PROPOSED CHANGE (%)	ADJUSTED EARNED PREMIUM*	PROJECTED EARNED PREMIUM
1.	Chargegard 60 (Class E)	-96.90%	-96.90%	26,471	3,127
2.					
3.					
4.					
5.					
6.					
7.					
8.					
9.					
10.					
	TOTAL:	-96.90%	-96.90%	26,471	3,127

Total earned premium must include all income derived from miscellaneous fees and other charges.

<sup>\*</sup> Commercial Auto Liability and Physical damage must be combined in one application, with separate rate templates for liability and physical damage.

<sup>\*</sup> Adjusted earned premium is the historical earned premium for the most recent year adjusted to the current rate level and trended to the average date of loss of the proposed rating period.

STATE OF CALIFORNIA **DEPARTMENT OF INSURANCE (CDI)** Edition Date: 1/15/2015

Company Name: American Bankers Insurance Company of Florida Line of Insurance: INLAND MARINE

FILING CHECKLIST										
Use th	Use this checklist to assemble a complete application									

<b>✓</b>	Prior Approval Rate Application, Page 1
	Group Filing, Page 2
<b>V</b>	Property and Liability Filing Submission Data Sheet, Page 3
<b>V</b>	Property and Liability Filing Submission Data Sheet, Page 4
<b>V</b>	Filing Checklist, Page 5
<b>√</b>	Supporting Data Exhibits, Page 6
<b>V</b>	Ratemaking Data and Template (s), Page 7
<b>✓</b>	Reconciliation of Direct Earned Premium, Page 8
<b>V</b>	Additional Data Required by Statute, Page 9
<b>V</b>	Miscellaneous Fees and Other Charges, Page 10
	Variance Request, Page 11
	Forms and Rules, Page 12
<b>✓</b>	Excluded Expenses, Page 13
<b>~</b>	Projected Yield and Federal Income Tax Rate on Investment Income, Page 14
<b>✓</b>	Filing Memorandum
See the p	rior approval rate filing instructions regarding the following attachments.
	Printed Rate and Rule Manual Pages
	Underwriting Rules
	Forms (Attach all independent forms and list all advisory organization forms )
	Copies of Reinsurance Agreements ( Applies only to Medical Malpractice with facultative reinsurance attachment points above one million dollars and Earthquake, where the cost of reinsurance is included in the rate development.)

STATE OF CALIFORNIA
DEPARTMENT OF INSURANCE (CDI)
Edition Date: 1/15/2015

Company Name: American Bankers Insurance Company of Florida

Line of Insurance: INLAND MARINE

#### **SUPPORTING DATA EXHIBITS**

#### Use this document to assemble a complete application

<b>√</b>	Exhibit 1:	Filing History
<b>√</b>	Exhibit 2:	Rate Level History
<b>√</b>	Exhibit 3:	Policy Term Distribution
<b>V</b>	Exhibit 4:	Premium Adjustment Factor
<b>√</b>	Exhibit 5:	Premium Trend Factor
<b>✓</b>	Exhibit 6:	Miscellaneous Fees and Other Charges
<b>✓</b>	Exhibit 7:	Loss and Defense & Cost Containment Expense ( DCCE ) Development Factors
<b>V</b>	Exhibit 8:	Loss and DCCE Trend
$\checkmark$	Exhibit 9:	Catastrophe Adjustment
<b>√</b>	Exhibit 10:	Credibility Adjustment
<b>V</b>	Exhibit 11:	Ancillary Income
<b>V</b>	Exhibit 12:	Reinsurance Premium and Recoverables
<b>V</b>	Exhibit 13:	Variance
<b>√</b>	Exhibit 14:	Insurer's Ratemaking Calculations
<b>V</b>	Exhibit 15:	Rate Distribution
<b>V</b>	Exhibit 16:	Rate Classification Relativities
	Exhibit 17:	New Program
	Exhibit 18:	Group Filing
	Exhibit 19:	Super Group Corporate Structure Verification (PPA only)
	Exhibit 20:	Rules
	Exhibit 21:	

# <u>Instructions for completing Prior Approval Rate Template (in application):</u>

- \* A separate rate template is required for each coverage (i.e. BI,PD,MP,UM,Comp&Coll) for which a separate premium is charged. *Download and complete a multi-coverage template* (PPA for personal auto) if more than one template is needed.
- \* Enter data in <u>lined boxes</u> on RateMakingData page <u>only</u> (Do not enter data directly in Template.). For more than three years of data, click + button.
- \* In the rate making data tab, enter the following data: Line Description (select from menu); Coverage; Marketing System (percentage of each system used, totaling 100%); Prior Effective Date (of current rates); Proposed Effective Date (of proposed new rates); statistical period used; one or more years of appropriate data.
- \* Enter numerical data only; no comments please. (For inapplicable fields: 0 for \$ or %; 1.00 for factors)
- \* Enter Variance data, only if supported by Variance Request. Final decisions regarding variances will be made by CDI and/or administrative hearing.
- \* If you are filing Advisory Organization Loss Costs with a Loss Cost Multiplier, read the LCM Instructions tab and complete the LCM template.
- \* For results, see Template tab (Disregard Reinsurance indication if not applicable).

#### **RATEMAKING DATA**

(Click + to expand for more than 3 years; - to contract)

Completed by	Marcello Marques			
Date Completed	4/25/2015			
Company/Group		nsurance Company		
Line Description	INLAND MARINE		•	
Coverage	Involuntary Unemployment Insurance (Class E)			
	%Captive	%Direct	%Independent	(Must add up to 100%)
Marketing System:	0.00%	100.00%	0.00%	
Prior Effective Date (current rates)	4/3/1985			ı
Proposed Effective Date (new rates)	9/1/2015			
CDI File Number (Department use only)	0			
Does the data provided below reflect a Request for Variance?	No 🔻	Variance #:		
Data below is:	Accident Year Data		▼	

	2nd Prior Year	1st Prior Year	Most Recent Year	Projected*/ New Program**
	2012	2013	2014	
1 California Direct Written Premium	1,015,746	969,454	854,941	23,345
2 California Direct Earned Premium	1,015,746	969,454	854,941	23,345
3 Premium Adjustment Factor (Developed in Exhibit 4)	0.000	0.000	0.000	
4 Premium Trend Factor * (Developed in Exhibit 5)	0.000	0.000	0.000	
5 Miscellaneous Fees and Flat Charges (Not included in Line 2;	-	-	-	-
Developed in Exhibit 6) 6 Earned Exposure Units	253,936,525	242,363,395	213,735,365	188,488,886
7 Historic Losses (Projected for New Programs)	60,351	-	-	15,938
8 Historic Defense and Cost Containment Expense (DCCE)	902	-	-	238
9 Loss Development Factor (Developed in Exhibit 7)	0.000	0.000	0.000	
10 DCCE Development Factor (Developed in Exhibit 7)	0.000	0.000	0.000	
11 Loss Trend Factor* (Developed in Exhibit 8)	0.000	0.000	0.000	0.00%
12 DCCE Trend Factor* (Developed in Exhibit 8)	0.000	0.000	0.000	0.00%
13 Catastrophe Adjustment Factor (Developed in Exh 9)	0.000	0.000	0.000	
14 Credibility Factor for Losses & DCCE (Developed in Exhibit 10)				100.00%
15 Excluded Expense Factor (From Page 13)			ľ	0.19%
16 Ancillary Income (Developed in Exhibit 11)	-	-	-	-
17 Projected Federal Income Tax Rate on Investment Income (From				32.07%
Page 14) 18 Projected Yield (From Page 14)			ŀ	4.39%
Complete 19, 20 & 21 For Earthquake and certain Medical			L	
Malpractice with Reinsurance Only (see instructions) 19 Direct Commissions			ſ	
20 Reinsurance Premium (Developed in Exhibit 12)				
21 Reinsurance Recoverables (Developed in Exhibit 12)				

Variance Change to Leverage on the basis that the insurer either writes at least 90% of its direct earned premium in one line or writes at least 90% of its direct earned premium in California. (Must be accompanied by Variance Request, subject to CDI approval)

Variance Change to Efficiency Standard (Must be accompanied by Variance Request, subject to CDI approval)

\* For all trend factors, the Projected Column should reflect the annual trend expressed as a percentage.

For New Programs, please see Rate Filing Instructions, Page 4.

# STATUTORY PAGE 14 CALENDAR YEAR DATA RECONCILIATION OF DIRECT EARNED PREMIUM DATA PER PROGRAM

	Program	Most Recent CDI File #		2nd Prior Year 2012		1st Prior Year 2013		Most Recent Year 2014
1.	Involuntary Unemployment Ins		\$	1,015,746	\$	969,454	_\$_	854,941
2.	Residual		\$	131,421,984	_\$_	136,021,989	_\$_	274,840,919
3.								
4.			\$	<u>-</u>	\$_		_\$	
5.			\$	<u>-</u>	\$	<u>-</u>	_\$	<u> </u>
6.			\$	<u>-</u> _	\$	<u>-</u> _	\$	<u>-</u> _
7.			\$	<u>-</u>	\$	<del>-</del> _	\$	<u>-</u>
8.			\$	<del>-</del> _	\$	<u>-</u> _	\$	<u>-</u> _
9.			\$		\$	<u>-</u>	\$	
10.			\$	<del>-</del> _	\$	<del>-</del> _	\$	<u>-</u>
	-	TOTAL	\$	132,437,730	\$	136,991,443	\$	275,695,860
		Statutory Page 14	_\$	132,437,730	\$	136,991,443	\$	275,695,860
	Di	ifference	\$	-	\$	-	\$	-

Explain the Differences:

This exhibit requires insurers to itemize <u>each</u> program until all data is reconciled to the corresponding annual statement line of insurance (Statutory Page 14).

For residual market data, a filing number is not required.

Company Name: American Bankers Insurance Company of Florida

Line of Insurance: **INLAND MARINE** 

ADDIT	ONAL DATA REQUIRED BY STATUTE*  Calendar Year 2014	
<u>DATA</u>		
1.	Number of claims outstanding at beginning of year	113
2.	Number of claims during the year	139
3.	Number of claims closed during the year	155
4.	Number of claims outstanding at year's end ( (1) + (2) - (3) )	97
5.	Unearned Premiums	<u>-</u>
6.	Dollar amount of claims paid	33,468
7.	Net loss reserves for outstanding claims excluding claims incurred but not reported	20,878
8.	Net loss reserves for claims incurred but not reported	52,081
9.	Losses incurred as a percentage of premiums earned - including IBNR	1.90%
10.	Net investment gain or loss and other income or gain or loss allocated to the line.	
11.	Net income before federal and foreign income taxes ( line 10 plus line 15 )	240,819
12.	Total number of policies in force on the last day of the reporting period	8,906
13.	Total number of policies cancelled	1,192
14.	Total number of policies non-renewed	1,192
15.	Net underwriting gain or loss ( =CY earned premiums minus CY incurred loss minus CY incurred expense )	240,819
16.	Separate allocations of expenses for:	
	a) commissions and brokerage expense,	300,629
	b) other acquisition costs,	105,368
	c) general office expenses,	238,009
	d) taxes, licenses and fees,	21,006
	e) loss adjustment expense ( DCCE & AOE ), and	(87)
		(4= 044)

f) other expenses

(45,611)

STATE OF CALIFORNIA
DEPARTMENT OF INSURANCE (CDI)
Edition Date: 1/15/201

Other, specify:

**Company Name: American Bankers Insurance Company of** 

Line of Insurance: INLAND MARINE

#### **MISCELLANEOUS FEES AND OTHER CHARGES**

Do any fees or installment finance charges apply to this program?

If yes, identify the fee and the amount charged for each	n type of fee and for each transaction.			
	INDIVIDUAL POLICY CHARGES			
	New Business	Renewals		
☐ Policy fee				
☐ Installment fee				
☐ Installment finance charges ( ancillary income )	APR			
☐ Endorsement fee				
☐ Inspection fee				
☐ Cancellation fee				
Reinstatement fee				
☐ Late fee				
☐ SR 22				
☐ Non-sufficient funds ( NSF ) fee ( ancillary income )				
☐ Membership dues ( ancillary income )				

Except for installment finance charges, NSF fees, and membership dues, data relating to fees must be included in the ratemaking data, Page 7, Line 2 ( direct earned premium) or Line 5 ( miscellaneous fees ) and Exhibit 6, miscellaneous fees, must be completed. Refer to the instructions for additional information.

1/15/2015

Company Name: American Bankers Insurance Company of Florida Line of Insurance: INLAND MARINE

#### REQUEST FOR VARIANCE

	1.	Identify each	h variance reque	ted. ((See below (F))
	2.	Identify the	extent or amou	of the variance requested and the applicable component of the ratemaking formula. [Complete Exhibit 13]
	3.		expected resultenied. [ Comp	or impact on the maximum and minimum permitted earned premium that the granting of the variance will have as compared to the expected result if the tee Exhibit 13 ]
IDE	4. NTIFY T	ratemaking	formula. (Comp	acts and their source justifying the variance request and provide the documentation supporting the amount of the change to the component of the ete Exhibit 13)  E. F. Refer to CCR 2644.27 (f) for the full regulation text.
		um Permitte		% Excluding Variance
		1.		Relief from the efficiency standard for bona fide loss-prevention and loss reduction activities.
				A. Allocated cost for SIU. B. Expenses for loss prevention programs.
				Maximum Permitted Rate Change % With Only This Variance (Change At Max Per Template)
		2.		Relief from the efficiency standard due to any of the following:
				<ul> <li>A.</li></ul>
				Maximum Permitted Rate Change % With Only This Variance (Change At Max Per Template)
		3.		The leverage factor should be different from the leverage factor determined pursuant to section 2644.17 on the basis that the insurer either writes at least 90% of its direct earned premium in one line or writes at least 90% of its direct earned premium in California, and its mix of business presents investment risks different from the risks that are typical of the line as a whole.
				Maximum Permitted Rate Change % With Only This Variance (Change At Max Per Template)
		4.		Relief from operation of the efficiency standard for a line of insurance in which the insurer has never written over \$1 million in earned premium annually and the insurer is making a substantial investment in order to enter the market.
				Maximum Permitted Rate Change % With Only This Variance (Change At Max Per Template)
		5.		The minimum permitted earned premium should be lower on the basis of the insurer's certification that the rate will not cause the insurer's financial condition to present an undue risk to its solvency.
		6.		The insurer's financial condition is such that its maximum permitted earned premium should be increased in order to protect solvency.
				Maximum Permitted Rate Change % With Only This Variance (Change At Max Per Template)
		7.		The loss development formula in CCR 2644.6 does not produce an actuarially sound result because:
				<ul> <li>A.</li></ul>

	C. [	There are changes in	n the insurer's reserving or claims closing practices that significantly affect the data; or,
	D. [		n coverage or other policy terms that significantly affect the data; or,
	Е. [		n the law that significantly affect the data.
	F.	There is a significant	nt increase or decrease in the amount of business written or significant changes in the mix of business.
	Maximum 1	Permitted Rate Change % With C	Only This Variance
		(Change At Max Per Templa	ate)
8. Th	a tuand forms	lo in CCR 2644.7 does not aveduoes	a the most an actuarially count result because
o. 1 He	e trend formu	ia ili CCR 2044.7 does ilot produce	e the most an actuarially sound result because:
	Α. [	There is a significant	nt increase/decrease in the amount of business written or changes in the mix of business:
	В.		h years of data to calculate the trend factor;
	C [	There is a significant	at change in the law affecting frequency or severity of claims;
	D [		a trend calculated over a period of at least 4 quarters other than a period permitted pursuant to more reliable prospectively.
	Е. [	There are changes in	n the insurer's claims closing practices that significantly affect the data; or,
	F. [	There are changes in	n coverage or other policy terms that significantly affect the data.
	Maximum 1	Permitted Rate Change % With C	
		(Change At Max Per Templa	ate)
9.	e maximum p	ermitted earned premium would be	e confiscatory if applied.
	Maximum 1	Permitted Rate Change % With C	·
		(Change At Max Per Templa	ate)
Overall Maximum Permitted Rate Change %			
Not withstanding any other section of these regul	ations the se	gragata tatal adjustment to	Most Recent
the efficiency standard for all variances combine			Year Total
the insurer's most recent year total expense ratio			Expense
expenses and the efficiency standard.	enciuding uci	onse and cost contaminent	Ratio %
enpenses and the efficiency standard.			

1/15/2015

Company Name: Line of Insurance:

Restricts

Broadens

Rate

**American Bankers Insurance** INLAND MARINE

#### **FORMS**

Insurers who wish to use a new or replacement form in connection with a new or existing program must furnish the following information and documentation for our review. Revisions must be highlighted and the corresponding manual pages must be provided.

	FORM NO.	<u>TITLE</u>	TYPE	SOURCE	SOURCE FORM NO * CATEGOR	Coverage		Flat <u>Rate</u>
1] New:						 	 	
Old:						 	 	
2] New:						 	 	
Old:						 	 	
3] New:						 	 	
Old:						 	 	
4] New:						 	 	
Old:						 	 	

#### REQUIRED RESPONSES FOR THE ITEMS ABOVE

TYPE: SOURCE **CATEGORY** 

- 1) Application
- 2) Endorsement
- 3) Policy
- 4) Other (Please define)

- 1) ISO\*
- 2) Other Advisory Organization\*
- 3) Company
- 4) Other (describe)

- 1) New, mandatory
- 2) New, optional
- 3) Replacement, mandatory
- 4) Replacement, optional
- 5) Withdrawn, mandatory
- 6) Withdrawn, optional

#### **Additional Information and Documents Required**

Describe the purpose of the form or form change

For NEW FORMS, furnish a copy of the form to be filed, unless identical to an advisory organization form. If the form is a new endorsement to the policy, describe any changes in coverage under the policy. Describe what adjustments, if any, will be made to the premium due to the introduction of the forms.

For REVISED FORMS, describe any changes in coverages between the proposed form and the current form. Reference pertinent sections of each form affected. Brackets [] should be used to identify any deletions on the current form and underline all changes in the revised form. Describe what adjustments, if any, will be made to the premium due to the revisions.

<sup>\*</sup> Provide California Dept. of Insurance number ( CDI# ) under the column identified as Source Form No.

Company Name: Line of Insurance:

American Bankers INLAND MARINE

## **RULES**

Insurers wishing to make a rule change filing must provide the following information. Exhibit 20 may be completed to provide additional information.

Identify the option(s) that applies.							
<ul> <li>Introducing a new rule</li> <li>Revising an existing rule</li> <li>Adopting an approved Advisory Organization rule</li> <li>Withdrawing an approved rule</li> </ul>							
Use the following as a checklist to provide the required information.							
If introducing a new rule or revising an existing rule, provide:							
The purpose for the rule or an explanation for revising an existing rule							
A copy of the current and proposed manual page corresponding to the rule							
The charge for the rule. Support or justify the charge and provide the rate or premium development method.							
The rate impact of the rule to the current book of business, showing the calculation.							
Advise if the rule is: Optional $\square$ Mandatory $\square$							
If withdrawing an approved rule, provide:							
An explanation for withdrawing the rule							
A copy of the current and proposed manual page(s) corresponding to the withdrawn rule							
The rate impact of the withdrawn rule to the current book of business							
If adopting an approved Advisory Organization rule(s), specify the approved CDI filing number(s) of the AO rule(s):							
Insurer Comments:							

# **EXCLUDED EXPENSE FACTOR**

(Insurer Group Data)

Company Organi	zation: Recipro	ocal 🔻	(Enter Year)	2nd Prior Year 2011	1st Prior Year 2012	Most Recent Year 2013		
Countrywide direct	t earned premiur	n:		3,819,368,000	4,015,729,000	4,403,173,000		
Countrywide direct to Proposition 103		n for lines of bu	siness subject	3,451,057,000	3,660,302,000	4,053,021,000		
2644.10 (b): Exec	utive Compens	ation						
	2nd Pric	or Year	1st Pri	or Year	Most Rec	ent Year		
	201			)12	201	_		
	Cash & Salary	Bonus	Cash & Salary	Bonus	Cash & Salary	Bonus		
1st Highest Paid	1,692,929	828,000	4,473,101	702,000	2,515,281	930,800		
2nd Highest Paid	1,568,666	450,000	3,305,405	894,400	2,369,920	463,050		
3rd Highest Paid	583,880	386,707	950,836	368,940	1,186,278	203,770		
4th Highest Paid	617,229	191,250	855,994	386,082	910,810	363,972		
5th Highest Paid	593,960	183,387	894,449	339,073	803,479	221,315		
	2nd Pric	or Year	1st Pri	or Year	Most Rec	ent Year		
	201		2012		201			
	Max Permissible	Excessive	Max Permissible	Excessive	Max Permissible	Excessive		
	Exc Comp	Compensation	Exc Comp	Compensation	Exc Comp	Compensation		
1st Highest Paid	848,446	1,672,483	868,968	4,306,133	905,678	2,540,403		
2nd Highest Paid	479,690	1,538,976	489,647	3,710,158	507,377	2,325,593		
3rd Highest Paid	411,826	558,761	421,191	898,585	437,912	952,136		
4th Highest Paid	351,401	457,078	358,885	883,191	372,221	902,561		
5th Highest Paid	307,748	469,599	314,006	919,516	325,144	699,650		
•								
Total Excessive Ex	ecutive Comp:	4,696,897		10,717,583		7,420,343		

American Bankers Insurance Co INLAND MARINE

# **Excluded Expense Factor**

Countrywide Data	2nd Prior Year 2011	1st Prior Year 2012	Most Recent Year 2013
2644.10 (a): Political contribution and lobbying	0	0	0
2644.10 (b): Excessive Executive Compensation	4,696,897	10,717,583	7,420,343
2644.10 (c): Bad faith judgments and associated DCCE			
2644.10 (d): All costs for unsuccessful defense of discrimination claims			
2644.10 (e): Fines and penalties			
2644.10 (f): Institution advertising expenses			
2644.10 (g): Excessive payments to affiliates			
Total excluded expenses	4,696,897	10,717,583	7,420,343
Excluded expense factor	0.12%	0.27%	0.17%

3-year average excluded expense factor

0.19%

**Company Name:** 

**American Bankers Insurance Company of Florida** 

Line of Insurance: INLAND MARINE

#### PROJECTED YIELD AND FEDERAL INCOME TAX RATE ON INVESTMENT INCOME

		Short Term Assets	Term Assets		Long Term Assets		
Line	number	One year or less	Over 1 yr through 5 yrs	Over 5 yrs through 10 yrs	Over 10 yrs through 20 yrs	Over 20 yrs	
1.7	US governments	283,409,072	36,216,796	19,696,826	1,590,400	0	
2.7	All other governments	18,814,380	71,670,927	65,743,181	5,560,449	0	
3.7	States, territories and possessions	1,024,485	115,082,213	8,942,023	8,511,615	2,685,369	
4.7	Political subdivisions	5,000,000	58,060,704	2,972,554	7,058,986	0	
5.7	Special revenue and assessment obligations	23,791,957	255,397,928	167,774,748	86,474,508	24,322,577	
6.7	Public utilities unaffiliated	164,751,936	730,555,558	749,207,405	77,332,190	34,883,481	
7.7	Industrial and miscellaneous	0	121,772	1,227,860	4,121,065	45,639,888	
8.7	Credit tenant loans	0	0	0	0	0	
9.7	Parent, subsidiaries and affiliates	496,791,830	1,267,105,898	1,015,564,597	190,649,213	107,531,315	
		One year or less	Over 1 year thr	rough 10 years	Over 1	) veere	
		One year or less	Over i year tili	ough to years	Over 10	o years	
(1)	US government bonds Sum of line 1.7 and 2.7	302,223,452		193,327,730		7,150,849	
(2)	Other taxable bonds Sum of line 6.7, 7.7, 8.7, 9.7 and half of 5.7	673,439,745		3,975,369,428		515,555,695	
(3)	Tax exempt bonds Sum of line 3.7, 4.7, and half of 5.7	17,920,464		396,643,832		73,654,513	

Data on line 1.7 through 9.7 are from the insurer group's most recent consolidated statutory annual statement, schedule D, part 1A, section 1.

#### PROJECTED YIELD AND FEDERAL INCOME TAX RATE ON INVESTMENT INCOME

			Currently		Federal	
		Invested	Available	Return On	Income	Federal Income
		Assets	Yield *	Invested Assets	Tax Rate	Taxes
		[1]	[2]	[3]=[1]*[2]	[4]	[5]=[3]*[4]
(1)	US government bonds					
	(A) Short	302,223,452	0.03%	80,593	35.00%	28,208
	(B) Intermediate	193,327,730	2.02%	3,911,664	35.00%	1,369,083
	(C) Long	7,150,849	2.36%	168,998	35.00%	59,149
(2)	Other taxable bonds					
	(A) Short	673,439,745	0.15%	1,032,608	35.00%	361,413
	(B) Intermediate	3,975,369,428	3.02%	120,048,390	35.00%	42,016,936
	(C) Long	515,555,695	3.77%	19,450,889	35.00%	6,807,811
(3)	Tax exempt bonds					
	(A) Short	17,920,464	0.10%	17,861	5.25%	938
	(B) Intermediate	396,643,832	2.12%	8,423,434	5.25%	442,230
	(C) Long	73,654,513	3.21%	2,361,280	5.25%	123,967
(4)	Common Stock					
	(A) Dividends		2.11%	0	14.18%	0
	(B) Capital gains		7.18%	0	34.10%	0
(5)	Preferred stock	122,966,199				
	dividends		4.89%	6,014,235	14.18%	852,518
(6)	Mortgage loans	232,078,546	3.77%	8,755,861	35.00%	3,064,551
(7)	Real estate	26,650,792	3.29%	877,699	35.00%	307,195
(8)	Cash**	46,702,503	0.03%	12,454	35.00%	4,359
(9)	Other***	76,139,971				
	(A) Dividends		2.11%	1,606,553	14.18%	227,729
	(B) Capital gains		7.18%	5,469,388	34.10%	1,865,061
(4.0)	Takal					
(10)	Total	C CEO 000 747		470 004 007		E7 E04 440
	Sum of line (1) thru (9)	6,659,823,717		178,231,907		57,531,148

Data in column [1], line 4 through (9), are from the insurer group's most recent consolidated statutory annual statement page 2 - Assets.

Page 14b

#### PROJECTED YIELD AND FEDERAL INCOME TAX RATE ON INVESTMENT INCOME

	Currently		Federal	
Invested	Available	Return On	Income	Federal Income
Assets	Yield	Invested Assets	Tax Rate	Taxes
[1]	[2]rior Ap (Yie	proval <sub>[</sub> ] <u>Application</u> eld Tax Worksheet)	[4]	[5]=[3]*[4]

<sup>\*</sup> Currently available yields are defined in CCR §2644.20. Latest values are posted at <a href="http://www.insurance.ca.gov/0250-insurers/0800-rate-filings/0200-prior-approval-factors/">http://www.insurance.ca.gov/0250-insurers/0800-rate-filings/0200-prior-approval-factors/</a>

<sup>\*\*</sup> Annual statement page 2, line 5, cash only. Cash equivalents and short-term investments are included in Schedule D.

<sup>\*\*\*</sup> Annual statement page 2, line 6, 8, 9, and 11.

(10)	Total line (10)	6,659,823,717		178,231,907		57,531,148
	exhibit 13, page 2					
(11)	Investment expense			12,890,000	35.00%	4,511,500
	Annual Statement (AS) page 11, line 25					
(12)	Total	6,659,823,717		165,341,907		53,019,648
( )	after investment expense	-,,-				,,-
	line (10) - line (11)					
(13)	Federal income tax rate line (12)					
	column [5] / column [3]				32.07%	
(14)	Projected yield		2.48%			
( · · · /	on invested assets		21.1070			
	line (12)					
	column [3] / column [1]					
		Most Recent Year				
(15)	Loss reserves	399,239,319				
	AS page 3, line 1					
(16)	Loss adjustment	35,827,932				
	expense reserves AS page 3, line 3					
(17)		1,894,957,008				
( )	reserves	, ,				
	AS page 3, line 9					
(18)	Surplus as regards	1,440,393,940				
	to policyholders AS page 3, line 37					
(19)	Total reserves and	3,770,418,199				
(.0)	surplus	0,1.10,1.0,1.00				
	Sum of line (15) to (18)					
(20)	Projected yield					
, ,	adjusted to reserve and surplus base					
	line (14) * line (12) / line (19	)	4.39%			
						Page 14c

#### **RATE TEMPLATE**

(No input by filer)

American Bankers Insurance Company of Florida

Edition Date:

1/15/2015

INLAND MARINE

0

Involuntary Unemployment Insurance (Class E)

4/3/1985 9/1/2015 PRIOR\_EFF\_DATE: Completed by: Marcello Marques Date: 4/25/2015 PROPOSED\_EFF\_DATE:

CDI FILE NUMBER:

LINE OF INSURANCE:

COMPANY/GROUP:

COVERAGE:

	Year:	2012	2013	2014	
					PROJECTED/
		PRIOR2	PRIOR1	RECENT	SUMMARY
WRT_PREM		1,015,746	969,454	854,941	2,840,141
ERN_PREM		1,015,746	969,454	854,941	2,840,141
PREM_ADJ		1.000	1.000	1.000	
PREM_TREND		1.000	1.000	1.000	0.000
MISCELLANEOUS_FEES (& other flat charges)		0	0	0	0
EARNED_EXP		253,936,525	242,363,395	213,735,365	710,035,285
LOSSES		60,351	0	0	60,351
DCCE		902	0	0	902
LOSS_DEV		1.000	1.000	1.000	
DCCE_DEV		1.000	1.000	1.000	
LOSS_TREND		1.000	1.000	1.000	0.000
DCCE_TREND		1.000	1.000	1.000	0.000
CAT_ADJ		1.000	1.000	1.000	
CREDIBILITY					100.00%
EXPENSE EXCLUSION FACTOR					0.19%
ANC_INC		0	0	0	0
FIT_INV					32.07%
YIELD					4.39%

<u>CDI</u>	<b>PARAMETERS</b>	:

FIT_UW	35.00%
EFF_STANDARD	27.29%
LEVERAGE	1.11
PREMIUM_TAX_RATE	2.35%
SURPLUS_RATIO	0.90
UEP_RES_RATIO	0.31
LOSS_RES_RATIO	0.43
RISK FREE RATE OF RETURN	1.21%
MAXIMUM RATE OF RETURN	7.21%
MINIMUM RATE OF RETURN	-6.00%

April 2015

#### CDI CALCULATIONS:

ADJ_PREM	1,015,746	969,454	854,941	2,840,141
ADJUSTED_LOSSES	60,351	0	0	60,351
ADJUSTED_DCCE	902	0	0	902
ADJUSTED_LOSS+DCCE_RATIO	6.03%	0.00%	0.00%	2.16%
TRENDED_CURRENT_RATE_LEVEL_PREMIUM	0.00400	0.00400	0.00400	0.00400
LOSS+DCCE_PER_EXP	0.00	0.00	0.00	0.00
COMP_LOSS+DCCE_PER_EXP	0.00	0.00	0.00	0.00
CRED_LOSS_PER_EXP	0.00	0.00	0.00	0.00
ANC_INC_PER_EXP	0.00	0.00	0.00	0.00
FIXED_INV_INC_FACTOR				1.98%
VAR_INV_INC_FACTOR				5.53%
ANNUAL_NET_TREND				0.00%
COMP_TREND				0.00%
MAX_PROFIT				9.97%
MIN_PROFIT				-8.29%
UW_PROFIT				3.06%
MAX_DENOM				0.683
MIN_DENOM				0.865
MAX_PREMIUM				\$0.0001
MIN_PREMIUM				\$0.0001
CHANGE_AT_MIN				-97.56%
CHANGE_AT_MAX				-96.90%

<u>Alternate</u>	Calculation	with	Reinsurance
------------------	-------------	------	-------------

COMMISSION_RATE				0.00%
RE_PREM	-	-	-	0
RE_RECOV	-	-	-	0
RE_PREM_PER_EXP	0.00	0.00	0.00	0.00
RE_RECOV_PER_EXP	0.00	0.00	0.00	0.00
COMP_LOSS_RE	0.00	0.00	0.00	0.00
RMAX_PREMIUM	···	<del>"</del>	NA	
RCHANGE_AT_MAX			NA	

29.74%

 EFFICIENCY STANDARD TABLE
 ES: 27.47%
 37.39%
 27.47%

 SOURCE: 2011 - 2013 ROLLING AVG

DATE REVISED: 1/15/2015 Captive Indep Line Description Line Direct 1.0 39.86% 24.68% 31.23% FIRE 32.72% ALLIED LINES 45.38% 2.1 20.69% 3.0 47.33% 47.33% 48.58% FARMOWNERS MULTIPLE PERIL 40.03% HOMEOWNERS MULTIPLE PERIL 4.0 35.30% 25.93% 36.33% 35.00% 39.45% COMMERCIAL MULTIPLE (5.1 & 5.2 Combined) 5.0 35.39% 39.37% COMMERCIAL MULTIPLE PERIL(NON-LIABILITY) 34.35% 5.1 5.2 39.02% 36.42% 39.60% COMMERCIAL MULTIPLE PERIL(LIABILITY) 29.74% INLAND MARINE 9.0 37.39% 27.47% 28.11% 29.92% 36.85% MEDICAL MALPRACTICE 11.0 11.1 28.11% 29.92% 36.85% MEDICAL MALPRACTICE(occ) 28.11% 29.92% 36.85% MEDICAL MALPRACTICE (cm) 11.2 12.0 19.67% 20.44% 25.01% EARTHQUAKE 32.64% 32.93% OTHER LIABILITY 17.0 28.59% 17.1 32.55% 25.07% 31.51% OTHER LIABILITY (occ) 36.30% 34.64% OTHER LIABILITY (cm) 35.84% 17.2 18.0 35.35% 35.35% 35.35% PRODUCTS LIABILITY 35.35% PRODUCTS LIABILITY (occ) 18.1 35.35% 35.35% 35.35% PRODUCTS LIABILITY (cm) 18.2 35.35% 35.35% 38.84% PRIVATE PASSENGER AUTO LIABILITY 19.2 37.11% 25.01% 38.22% 35.67% 34.80% COMMERCIAL AUTO LIABILITY 19.4 21.1 36.18% 25.88% 39.55% PRIVATE PASSENGER AUTO PHYSICAL DAMAGE 38.86% COMMERCIAL AUTO PHYSICAL DAMAGE 41.01% 21.2 33.85% 22.0 32.07% 31.80% 32.08% AIRCRAFT 36.30% FIDELITY 23.0 36.33% 39.60% 24.0 43.86% 43.86% 43.86% SURETY 26.0 33.22% BURGLARY & THEFT 33.22% 33.22% 27.0 34.79% 26.52% 44.11% BOILER & MACHINERY

<u>LEVERAGE RATIO TABLE</u>
SOURCE: Best's Aggregates and Averages, 2014 Edition / Exhibit of Premiums and Losses (Statutory Page 14 Data)
DATE REVISED: 10/17/2014

ATE RE	VISED:	10/17/2014	
Line	LF	Line Description	
1.0	1.0097	Fire	
2.1	1.0301	Allied Lines	
3.0	1.1319	Farmowners	
4.0	1.0971	Homeowners	
5.1	1.0325	CMP - NL	
5.2	0.5135	CMP - Liab.	
5.0	0.7622	CMP	
9.0	1.1130	Inland Marine	
11.1	0.3090	Med. Mal. Occ.	
11.2	0.4735	Med. Mal. cm.	
11.0		Med. Mal.	
12.0	1.0000	Earthquake	
17.1	0.4157	O. Liab. Occ.	
17.2	0.4945	O. Liab. cm.	
17.0	0.4293	O. Liab.	
18.1	0.2459	Products - Occ.	
18.2	0.4124	Products - cm.	
18.0		Products	
19.2	0.9049	PP Auto Liab.	
19.4	0.7070	C. Auto Liab.	
21.1	1.4693	PP Auto PD	
21.2	1.1893	Comm Auto PD	
22.0	0.5699	Aircraft	
23.0	0.6804	Fidelity	
24.0	0.8514	Surety	
26.0	0.9257	5 ,	
27.0	1.0154	Boiler & Mach.	

RESERVES RATIO TABLE
SOURCE: Best's Aggregates & Averages - Property Casualty (2013 & 2014 edition) / Annual Statement - Statutory Page 14

DATE REVI	SED:	10/17/2014	, , , , , ,
LINE	UEP	LOSS	Line Description
1	0.48	1.07	FIRE
2.1	0.47	1.52	ALLIED LINES
3	0.47	1.17	FARMOWNER MP
4	0.51	0.69	HOMEOWNER MP
5	0.49	2.19	CMP
5.1	0.49	1.07	CMP (N-LIAB)
5.2	0.48	3.23	CMP (LIAB)
9	0.31	0.43	INLAND MRN
11.0	0.52	3.52	MED MAL
11.1	0.62	4.15	MED MAL - occurrence
11.2	0.49	3.20	MED MAL - claims-made
12.0	0.48	1.00	EARTHQUAKE
17.0	0.54	4.61	OTHER LIAB
17.1	0.52	6.08	OTHER LIAB - occurrence
17.2	0.56	3.02	OTHER LIAB - claims-made
18.0	0.48	3.63	PROD LIAB
18.1	0.50	3.82	PROD LIAB - occurrence
18.2	0.40	2.49	PROD LIAB - claims-made
19.2	0.34	1.11	PPA LIAB
19.4	0.45	1.88	COMLA LIAB
21.1	0.33	0.06	PPA PD
21.2	0.49	0.26	COMLA PD
22.0	0.44	2.03	AIRCRAFT
23.0	0.58	2.73	FIDELITY
24.0	0.58	2.22	SURETY
26.0	0.57	0.84	BRGLRY THEFT
27.0	0.48	0.80	BLR & MCHNRY

### **Loss Cost Multiplier (LCM) Template Instructions**

The LCM Template spreadsheet must be completed for those rate filing submissions where the filed line or coverage utilizes a Loss Cost Multiplier. Examples include new or existing program rate filings that involve the adoption of Advisory Organization loss costs, and existing program rate filings where the LCM is being revised.

There are a number of data cells on the LCM Template spreadsheet that automatically populate either by reference to cells on other spreadsheets or by formula calculation. However there are five lines within the LCM Template spreadsheet for which additional data entry is required. The first three data entry items pertain to rate filing submissions that include an adoption of Advisory Organization loss costs. The last two data entry items are required only for existing programs.

Complete the following for existing and new program rate filings when Advisory Organization loss costs are being adopted:

Spreadsheet Item #1.1 CDI Filing Number – Please enter the CDI filing number of the Advisory Organization loss cost filing being adopted. If additional loss cost updates are being covered, please also identify the CDI filing number(s) of the additional loss cost updates being covered.

Spreadsheet Item #1.2 Loss Cost Percent Change Approved for the Line or Coverage – Please enter the CDI percent change approved for the Advisory Organization loss cost filing identified as Item #1.1. If multiple loss cost updates are being covered, identify the cumulative percent change approved.

Spreadsheet Item #1.3 AOE or LAE Load Approved for the Line or Coverage – As identified within the Advisory Organization loss cost filing entered as Item #1.1, please indicate the type of AOE or LAE expense loading the Advisory Organization used in its loss cost filing *and* enter the load amount.

Complete the following for existing programs only; do not complete the following for new program filings:

Spreadsheet Item #2.1 Current Expense Based LCM – Please enter the current expense based LCM for the filed line/coverage.

Spreadsheet Item #2.2 Current Loss Cost Modification Expressed as a Factor – Please enter the current Loss Cost Modification Factor applicable to the current expense based LCM.

Spreadsheet Items #3 through #7 are calculated fields.

Spreadsheet Item #3 calculates the insurer's current Final LCM.

Spreadsheet Item #4 calculates the Advisory Organization's AOE as a percent of loss and DCCE.

Spreadsheet Item #5 calculates the maximum CDI allowable expense based LCM for the filed line/coverage.

Spreadsheet Item #6 calculates the maximum CDI allowable loss cost modification factor for the filed line/coverage.

Spreadsheet Item #7 calculates the **maximum CDI allowable Final LCM** for the filed line/coverage. If the Insurer's current Final LCM (Item #3) and/or proposed Final LCM is greater than the Max Final LCM (Item #7), the Insurer will need to reduce its Final LCM so that it is no greater than the CDI calculated maximum allowable Final LCM. Otherwise, exceeding the CDI calculated maximum allowable Final LCM will require the filing of a Variance.

# **LCM TEMPLATE**

**Edition Date:** 1/15/2015

	CDI FILE NUMBER: COMPANY/GROUP: LINE OF INSURANCE: LINE CODE:	0 American Bankı INLAND MARIN 9	ers Insurance Com NE	pany of Florida
	COVERAGE:	Involuntary Une		
ΑC	OVISORY ORGANIZATION FILING INFORMATION			
1	For filings that include an adoption of Advisory Organization all other filings skip lines 1.1, 1.2 and 1.3, and go to lines 1.1.	•	complete lines 1.	1, 1.2, and 1.3;
	1.1 CDI Filing Number			
	1.2 Loss Cost Percent Change Approved for the Line or Coverage		l	
	1.3 AOE or LAE Load Approved for the Line or Coverage	Type (LOSS+DCCE+AOE	of Load E)/LOSS ▼	Amount of Load
CC 2	OMPANY LCM INFORMATION  If this is a New Program filing, skip lines 2.1 and 2.2 and r for all other filings complete lines 2.1 and 2.2.	eview the Max_	Final LCM result	on line 7;
	2.1 Current Expense Based LCM			
	2.2 Current Loss Cost Modification Expressed as a Factor (see examples below)			
	Example 1: If the company's loss cost modifica Example 2: If the company's loss cost modifica Example 3: If the company currently does not a	tion is -10%, en	ter 0.9	tor, enter 1.0
3	Insurer's Current Final LCM (Line 2.1 * Line 2.2)	NA		
4	Advisory Organization's AOE as a Percent of Loss and DCCE (Derived from Line 1.3 and the IncLoss&DCCE page	-1.000 e)		
5		N/A	8.62675E-05	
Э	Max_Expense Based Loss Cost Multiplier		ŏ.ō∠b/5E-U5	
6	Max_Loss Cost Modification (Existing program only) Max_Loss Cost Modification for new program is 1.0	N/A		
7	Max_Final LCM (Line 5 * Line 6)	#VALUE!		

# **INCURRED LOSS AND DCCE EXHIBIT**

Source: 2014 Edition of Best's Aggregates & Averages, Statement File Supplement - Exhibit of Premiums and Losses -Total US PC Industry - (\$000 omitted).

Revised:	10/17/2014		
Line	Line Description	INC LOSS	DCCE
1.0	FIRE	4,841,717	130,932
2.1	ALLIED LINES	5,526,591	186,453
3.0	FARM OWNERS MULTIPLE PERIL	1,899,798	48,631
4.0	HOMEOWNERS MULTIPLE PERIL	37,432,201	1,220,450
5.0	COMMERCIAL MULTIPLE PERIL (COMBINED)	16,787,318	2,594,341
5.1	COMMERCIAL MULTIPLE PERIL(NON-LIABILITY)	10,872,708	362,565
5.2	COMMERCIAL MULTIPLE PERIL(LIABILITY)	5,914,610	2,231,776
9.0	INLAND MARINE	7,318,092	109,375
11.0	MEDICAL MALPRACTICE (Combined)	3,898,025	1,866,110
11.1	MEDICAL MALPRACTICE (Occurrence)	3,898,025	1,866,110 *
11.2	MEDICAL MALPRACTICE (Claims-made)	3,898,025	1,866,110 *
12.0	EARTHQUAKE	-44,439	2,349
17.0	OTHER LIABILITY (Combined)	25,452,973	5,829,899
17.1	OTHER LIABILITY (Occurrence)	25,452,973	5,829,899 *
17.2	OTHER LIABILITY (Claims-made)	25,452,973	5,829,899 *
18.0	PRODUCTS LIABILITY (Combined)	1,734,682	1,375,663
18.1	PRODUCTS LIABILITY (Occurrence)	1,734,682	1,375,663 *
18.2	PRODUCTS LIABILITY (Claims-made)	1,734,682	1,375,663 *
19.2	PRIVATE PASSENGER AUTO LIABILITY	61,961,169	3,439,463
19.4	COMMERCIAL AUTO LIABILITY	12,244,231	1,379,968
21.1	PRIVATE PASSENGER AUTO PHYSICAL DAMAGE	43,383,176	199,193
21.2	COMMERCIAL AUTO PHYSICAL DAMAGE	3,817,647	93,360
22.0	AIRCRAFT	802,409	119,261
23.0	FIDELITY	524,275	22,402
24.0	SURETY	843,113	140,198
26.0	BURGLARY & THEFT	25,271	•
27.0	BOILER & MACHINERY	504,290	7,247

<sup>\*</sup> line totals are used for occurrence and claims-made policies.

### **FILING HISTORY**

There has been no rate filings in the last 3 years for this program.

The last file number approved does not have a CDI number associated with it.

### **RATE LEVEL HISTORY**

There has been no rate filings in the last 5 years for this program.

### POLICY TERM DISTRIBUTION

This program is exclusivelly offered as an open-end policy term to all customers.

### PREMIUM ADJUSTMENT FACTOR

The	Company	did not	used an	y premium	adjustment	factor to	determine	new rate	s for this	existing	program

### PREMIUM TREND FACTOR

The Company did not used any premium trend factor to determine new rates for this existing program.

### **Miscellaneous Fees and Other Charges**

	The (	Company	<sup>,</sup> did not aı	oplv an	y miscellaneous	fees and	l other char	aes to	determine	new rates fo	r this	existing	pro	a
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Loss and Defense & Cost Containment Expense ( DCCE ) Development Factors

DCCE Development Factors were developed based on data provided on tab "IncLoss&DCCE" for Inland Marine.

### Loss and DCCE Trend

The Company did not apply any Loss and DCCE trend factors to determine new rates for this existing program
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### **Catastrophe Adjustment**

	The C	ompany	/ did no	t apply	anv	Catastrophe	: Adiu	stment	Factors to	determine	new	rates f	or this	existina	progran
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#### **CREDIBILITY ADJUSTMENT**

			2012	2013	2014	TOTAL
1.	Earned Premiums					
	a.	Gross Written Premium	1,015,992	1,228,547	854,941	3,099,480
	b.	Refunds	246	259,093	-	259,339
	C.	Net Written Premium	1,015,746	969,454	854,941	2,840,141
	d.	Beginning Reserve	-	-	-	-
	e.	Ending Reserve	-	-	-	-
	f.	Actual EP	1,015,746	969,454	854,941	2,840,141
2.	Incurred Claims					
	a.	Claims Paid	85,669	59,491	33,468	178,627
	b.	Beginning IBNR	129,111	113,660	87,310	129,111
	C.	Ending IBNR	113,660	87,310	52,081	52,081
	d.	Beginning Reserve	68,531	58,664	24,310	68,531
	e.	Ending Reserve	58,664	24,310	20,878	20,878
	f.	Claims Incurred	60,351	(1,213)	(5,193)	53,945
3.	Loss Ratio					
	a.	Actual LR (2f/1f)	5.9%	-0.1%	-0.6%	1.9%
4.	Claim Count		411	276	155	842
5.	Cradibility Calculation					
IJ.	Credibility Calculation a.	Credibility Factor (Z)		100.0%		

#### Note:

Development of Credibility relies upon CCR § 2670.7 (a) formula and CCR § 2670.9 Credibility Table. The Company determined that Loss of Income is best represented by products currently ruled under Credit Unemployment.

For this program, Credibility was determined on \$ 9,1MM of Earned Premium with a respective credibility factor of 100% based on CCR § 2670.9 Credibility Table.

### **Ancillary Income**

The Company did not apply/uses any Anciliary Income for this existing program.

### **Reinsurance Premium and Recoverables**

Reinsurance cost is not applied on new rates development for this existing program.

### Variance

This rate filing is not a Request for Variance.

### **Insurer's Ratemaking Calculations**

The ratemaking calculation is in accordance with all ratemaking parameters and methods prescribed in the Regulation.

Therefore, the company rate request falls within the maximum and minimum permitted premium range derived in accordance with all ratemaking parameters and methods prescribed in the regulation.

### **Rate Distribution**

The proposed rate change will be applied uniformly to all programs.

### **Rate Classification Relativities**

This program does not use any rate classification relativities.